



Forest Grove
Data-Driven Decision Making

Optimising technology to
unlock insights that drive
better business decisions

Forest Grove Customer Conference 2023

www.forestgt.com.au | info@forestgt.com.au | 1300 559 827



Forest Grove

Data-Driven Decision Making

Optimising technology to
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[D1S7] Visualisation & storytelling using Power BI & Tableau to build engaging, meaningful dashboards

Presented by:

Tommy Harstrom - Analytics Director, Forest Grove

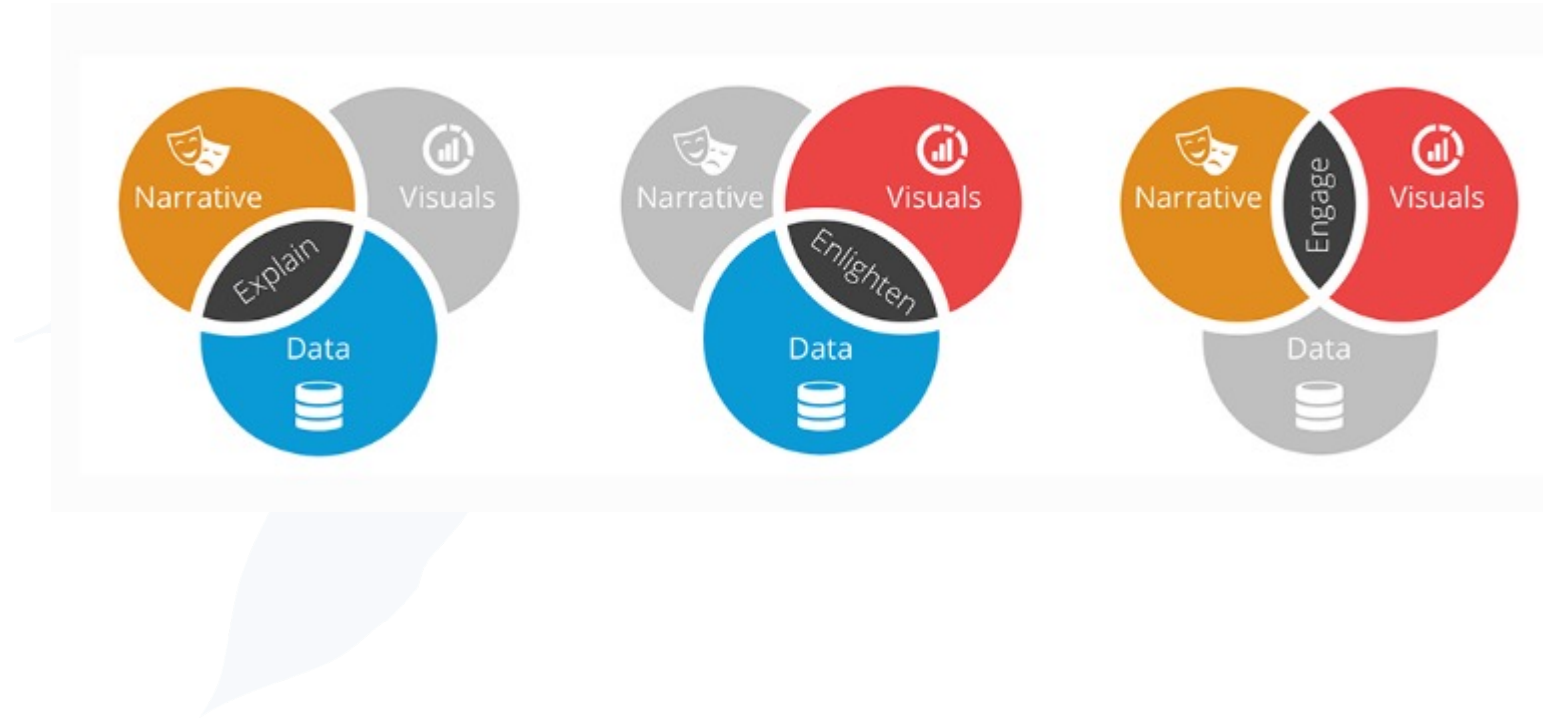
About the session:

Data visualisation is the process of creating graphical representations of data sets, allowing for easy and intuitive exploration and analysis. So, what makes a visualisation memorable, and how does psychology impact visualisations? Tommy will share methods, considerations, and techniques to contemplate when creating engaging visualisations while keeping the design simple and aesthetically pleasing.

What this session will cover

- ▶ Introduction to storytelling
 - ▶ Context for communication
 - ▶ Data
 - ▶ Design
 - ▶ Narrative
- ▶ Summary

Storytelling





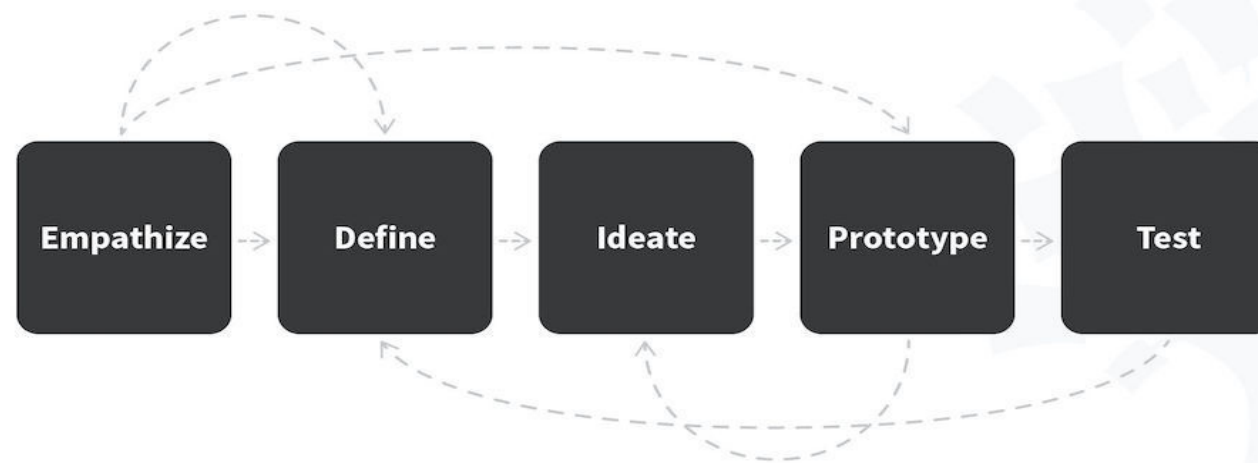
From Venngage's *Data Storytelling in Marketing: Benchmark Report 2021*



From Venngage's Data Storytelling in Marketing: Benchmark Report 2021

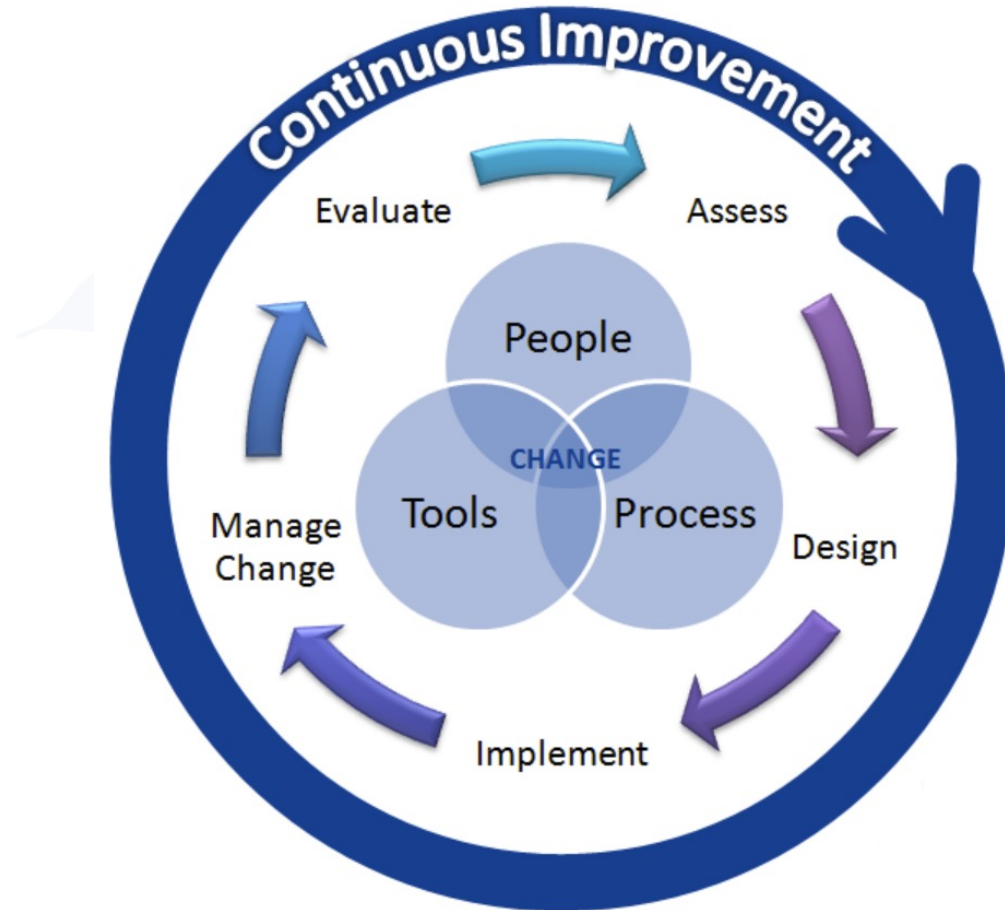
Tell a story with dashboard data placement

Human centred design



Tell a story with dashboard data placement

Change management





Visual Design

- Design principles
- Design elements
- Imagery



Context for communication

- Understanding audience
- Clear purpose/goal
- Feedback loops

Context for communication



Data

- Quality data source
- Statistical analysis



Narrative

- Language & messaging
- Beginning, middle & end

Think of your audience (people) and their objectives (process)



Clear purpose / goal - What are you trying to achieve with the dashboard



Understanding audience - Who is the dashboard for?



How will it help with decision making?

What is data storytelling?



Visual Design

- Design principles
- Design elements
- Imagery



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Data Storytelling



Data

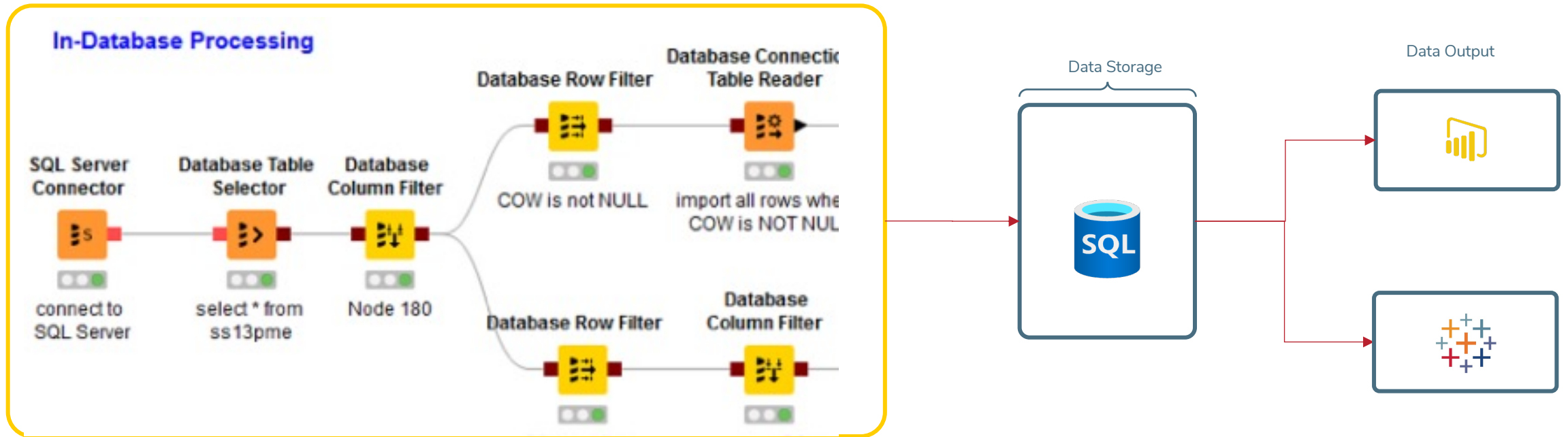
- Quality data source
- Statistical analysis



Narrative

- Language & messaging
- Beginning, middle & end

Connected services / Knime



What is data storytelling?



Visual Design

- Design principles
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Context for communication

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Design



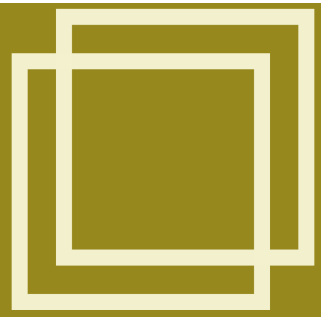
Data

- Quality data source
- Statistical analysis



Narrative

- Language & messaging
- Beginning, middle & end



Copy common patterns you see on the internet'



Everyone can use the web, so make your report work like a website'



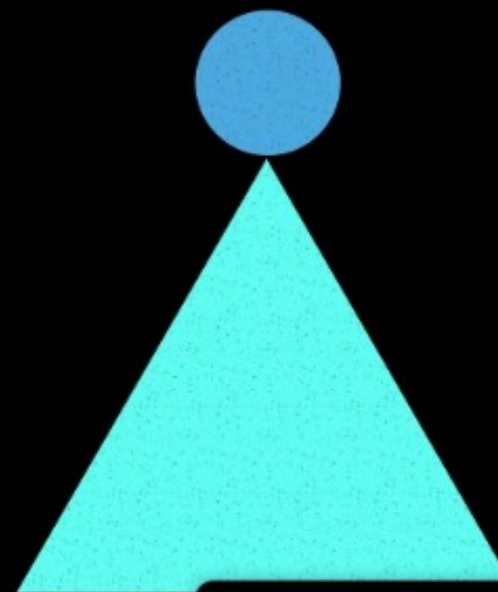
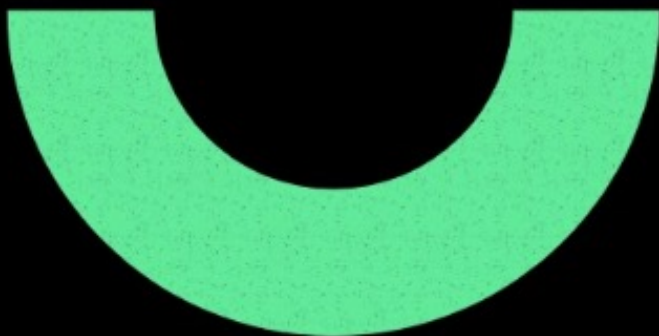
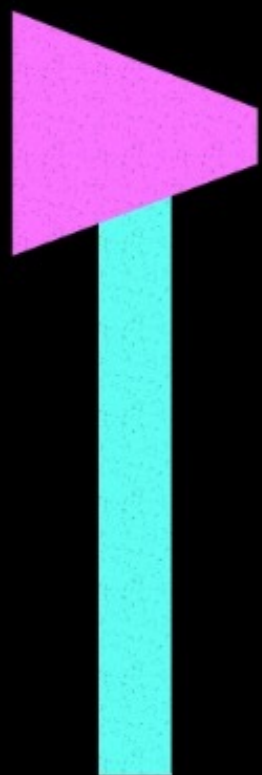
Build something that will be used again and again



Long-term memory

We'll create an award winning website for you through our carefully crafted process.

MAKING MEANINGFUL EXPERIENCES



● We're online! Let's talk Webflow



Home



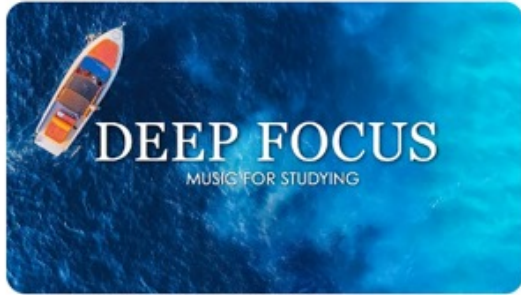
Shorts



Subscriptions



Library



Deep Focus Music To Improve Concentration - Ambient Study and...

4K Video Nature - Focus Music 72 watching

LIVE



4 Hours of Music For Studying, Concentration And Work - Ambient...

Quiet Quest - Study Music 5M views • 1 year ago



SERMON / RICH WILKERSON JR SUN 1.24.2021

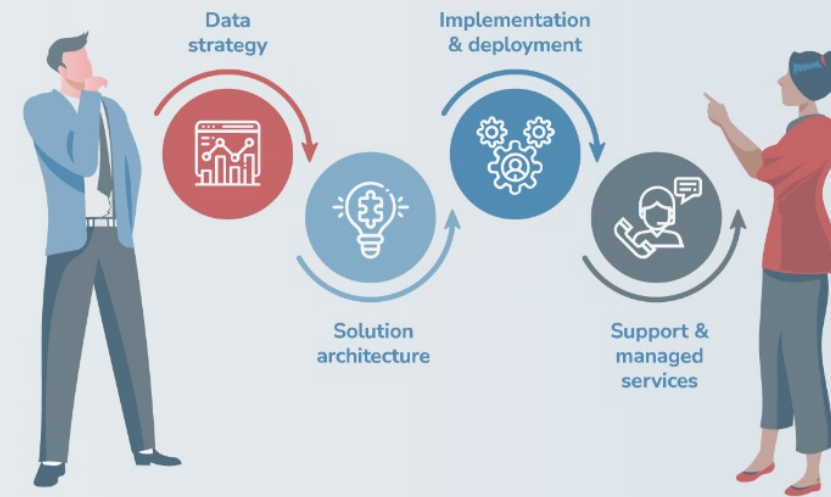
The Place Of Change

Forest Grove Annual Customer Conference 2023! [Find out more](#)

Comprehensive solutions for your business’ budgeting, forecasting, and data analytics needs

to help you drive better decisions using real-time insights.

FIND OUT MORE



Data & Analytics Consulting

Template

Forest Grove
Data-Driven Decision Making

Summary Sales About

☰



Consider how people read



→
Lorem ipsum dolor sit amet, consectetur adipiscing elit, sed do

←
eiusmod tempor incididunt ut labore et dolore magna aliqua. Ut

←
enim ad minim veniam, quis nostrud exercitation ullamco laboris nisi

→
ut aliquip ex ea commodo consequat. Duis aute irure dolor in

reprehenderit in voluptate velit esse cillum dolore eu fugiat nulla

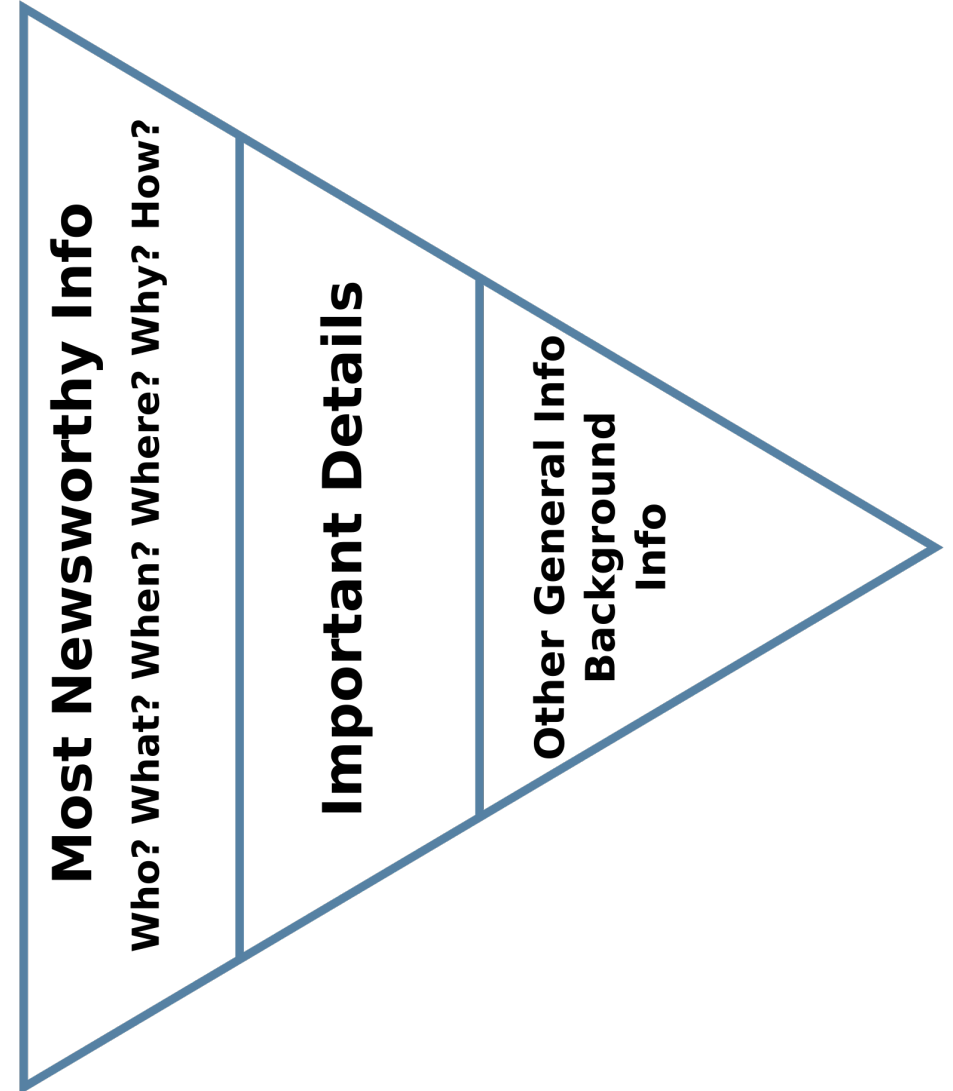
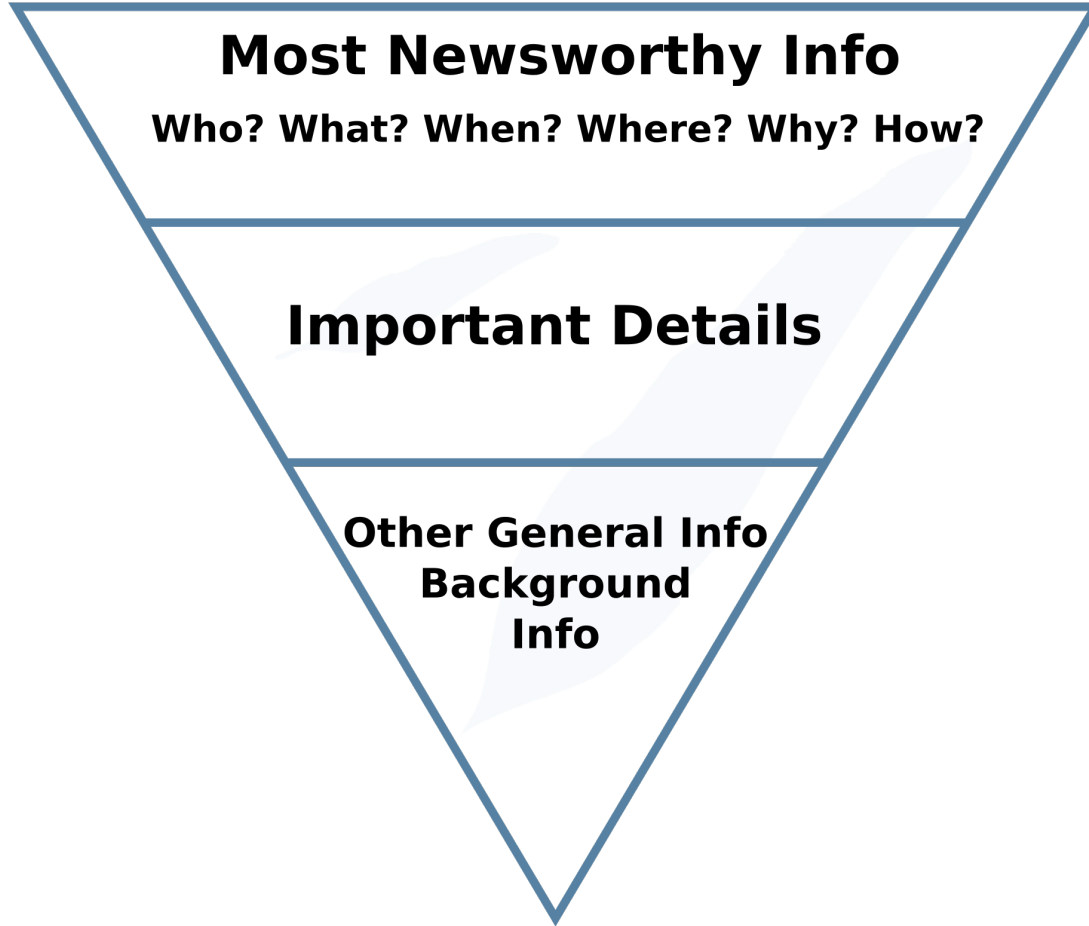
pariatur.



Consider how people read



Logical Layout: the Inverted Pyramid





Consider how people read



Logical Layout: the Inverted Pyramid

Top - most significant insights

Middle - trends

Bottom - granular details

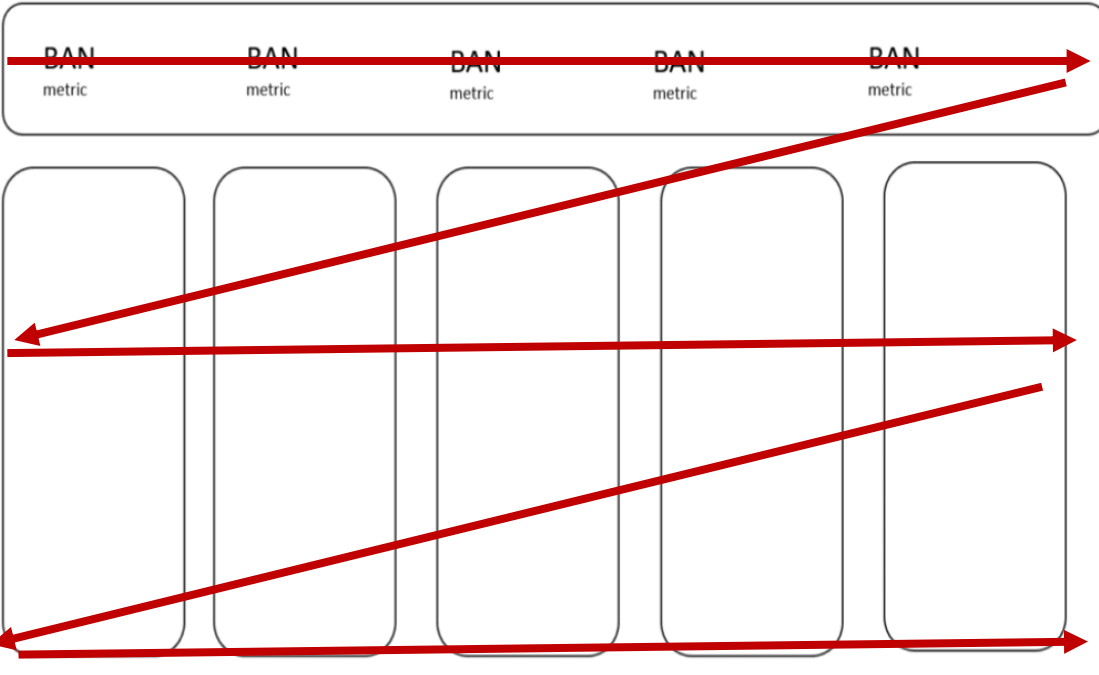


a simple two-dimensional grid can bring form and function in dashboard design.

Design to a grid

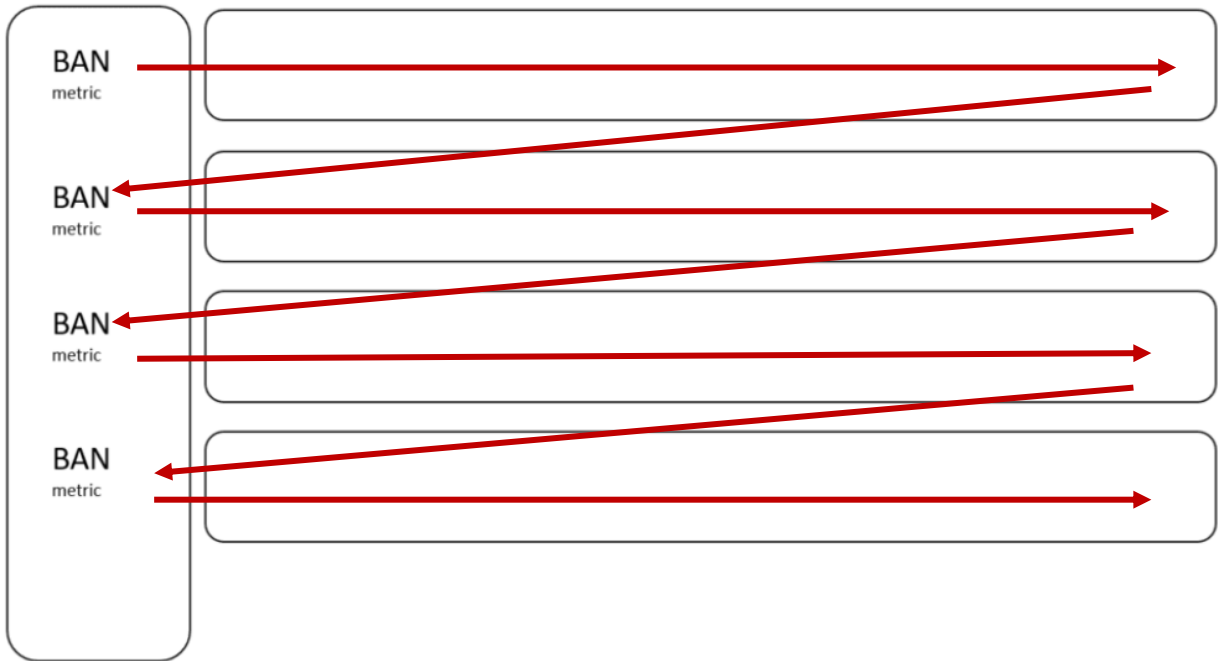
Dashboard Title

Subtext explaining the different elements of the dashboard as well as other info that you might want to know as an end user. It is helpful to provide a little context here to help users understand what they are looking at. Have I typed enough in here yet?



Dashboard Title

Subtext explaining the different elements of the dashboard as well as other info that you might want to know as an end user. It is helpful to provide a little context here to help users understand what they are looking at. Have I typed enough in here yet?



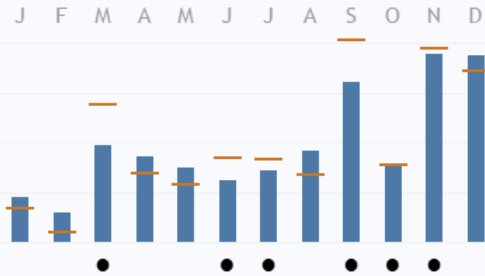
● Below Previous Period | ■ Current Period | ▬ Previous Period

SALES

\$470.5K

\$484.2K Prior Year

↓ -2.8% vs. PY

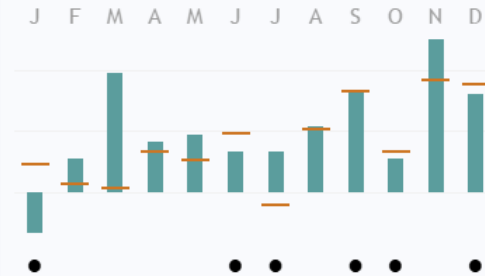


PROFIT

\$61.6K

\$49.5K Prior Year

↑ 24.4% vs. PY

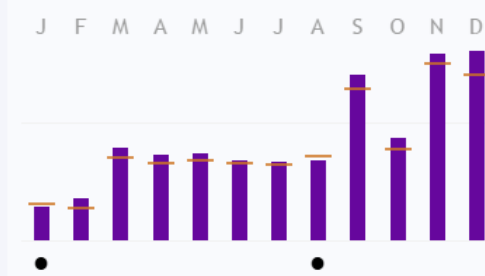


ORDERS

1,038

969 Prior Year

↑ 7.1% vs. PY

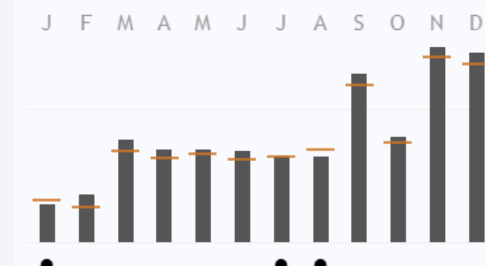


CUSTOMERS

573

595 Prior Year

↓ -3.7% vs. PY



SALES

PROFIT

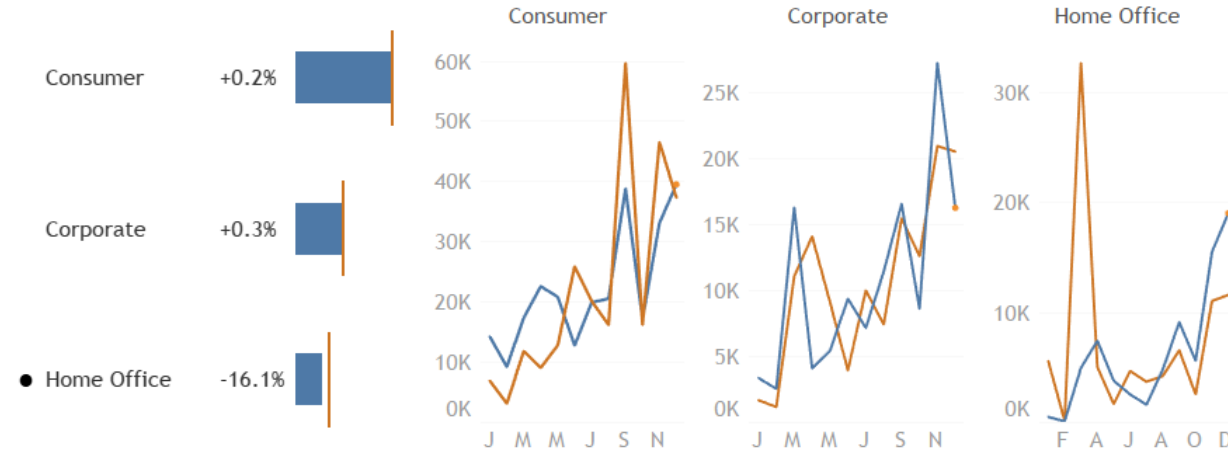
ORDERS

CUSTOMERS

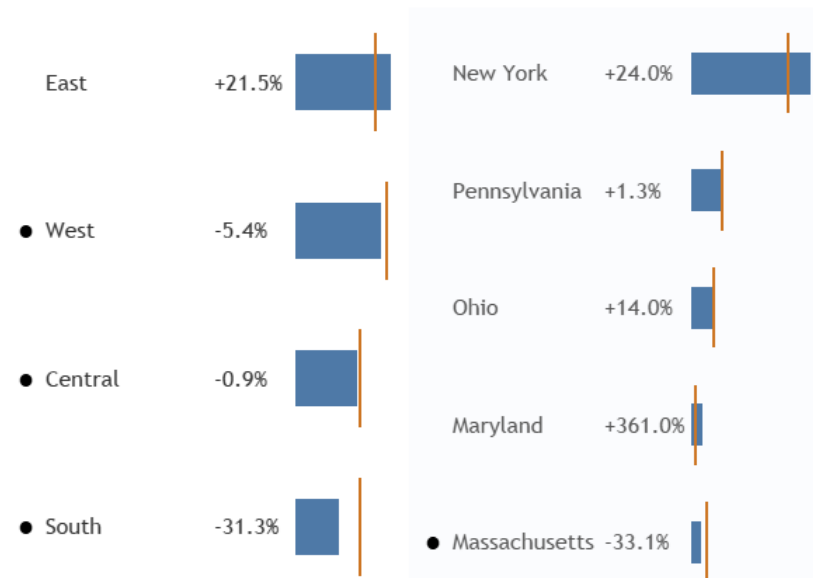
ABOUT



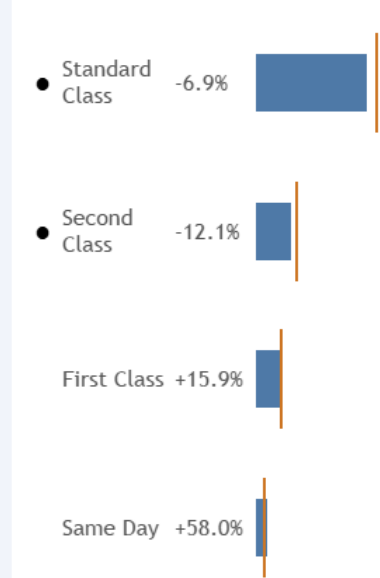
SALES COMPARISON BY SEGMENT | Hover the cursor over the bars to view top 5 clients



SALES COMPARISON BY REGION | Click on region to filter the top 5 states



SALES COMPARISON by SHIP MODE

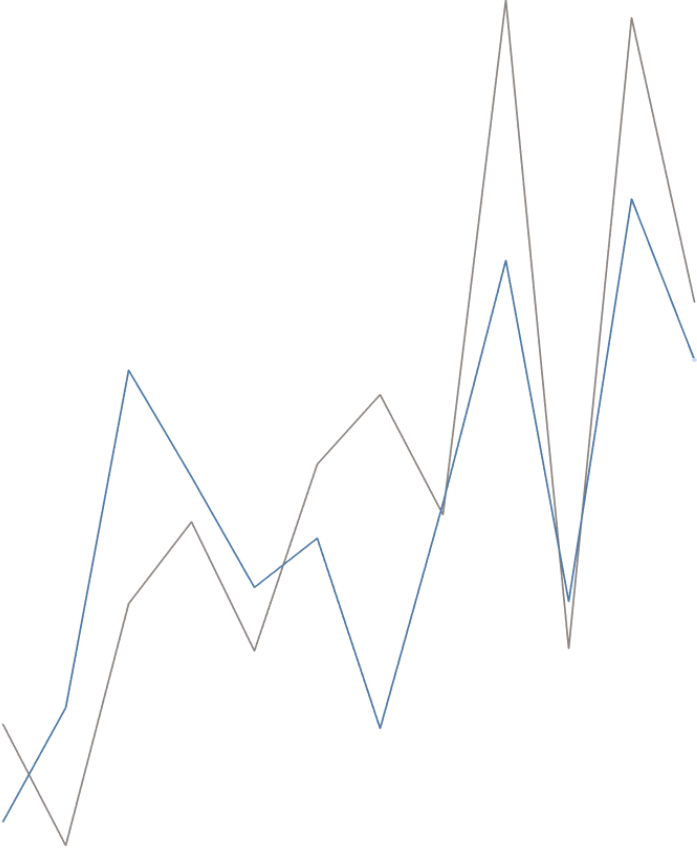




Make sure you use the colours, so it is easy to see the data

Make sure you use the colours, so it is easy to see the data

2,297,201





Make sure you use the colours, so it is easy to see the data



Be careful with colours

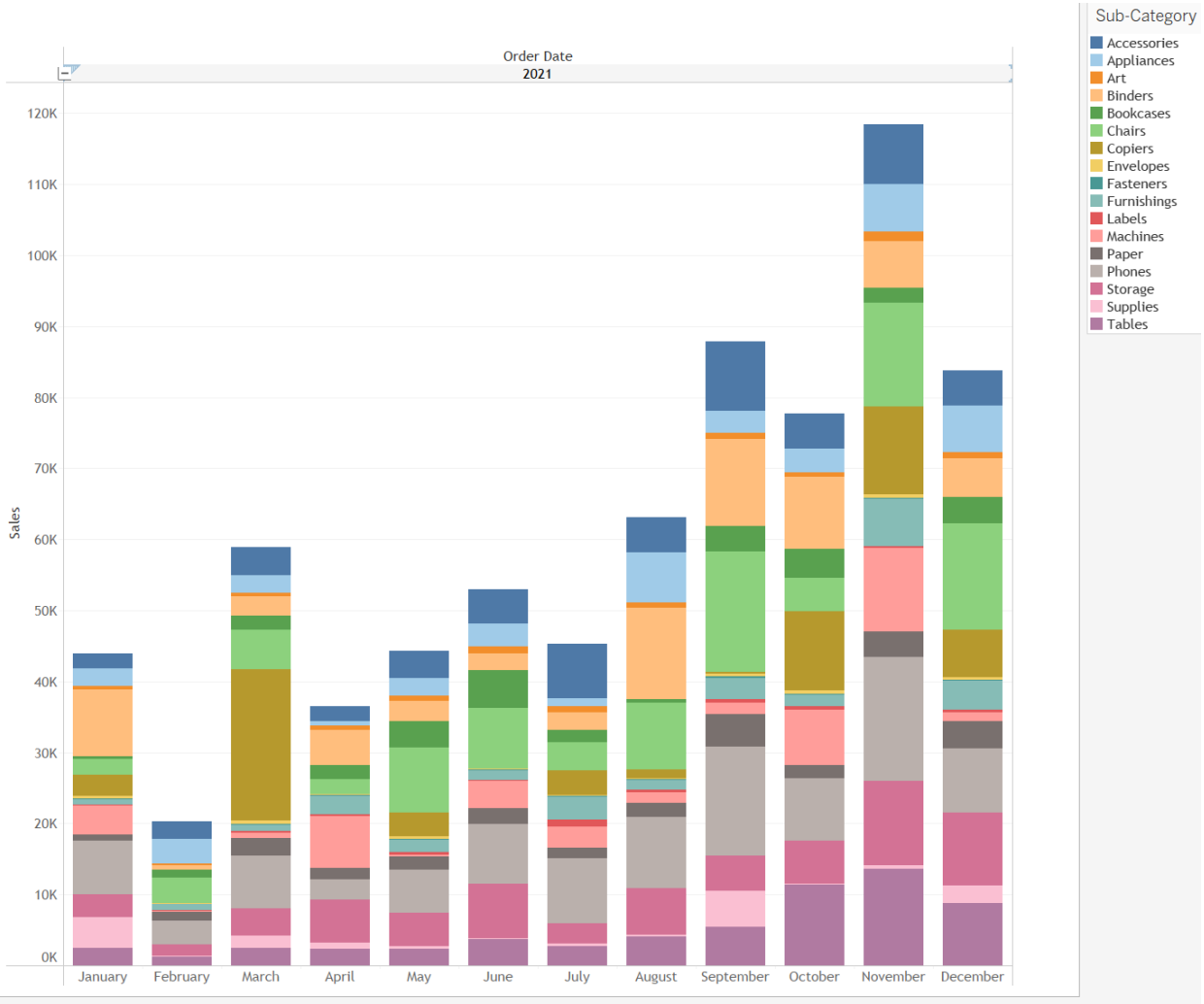
Colour



Be careful with colours



Be careful with colours





Make sure you use the colours, so it is easy to see the data



Be careful with colours



Consistency

Colour



Make sure you use the colours, so it is easy to see the data



Be careful with colours



Consistency



“Traffic light” colours.

Colour



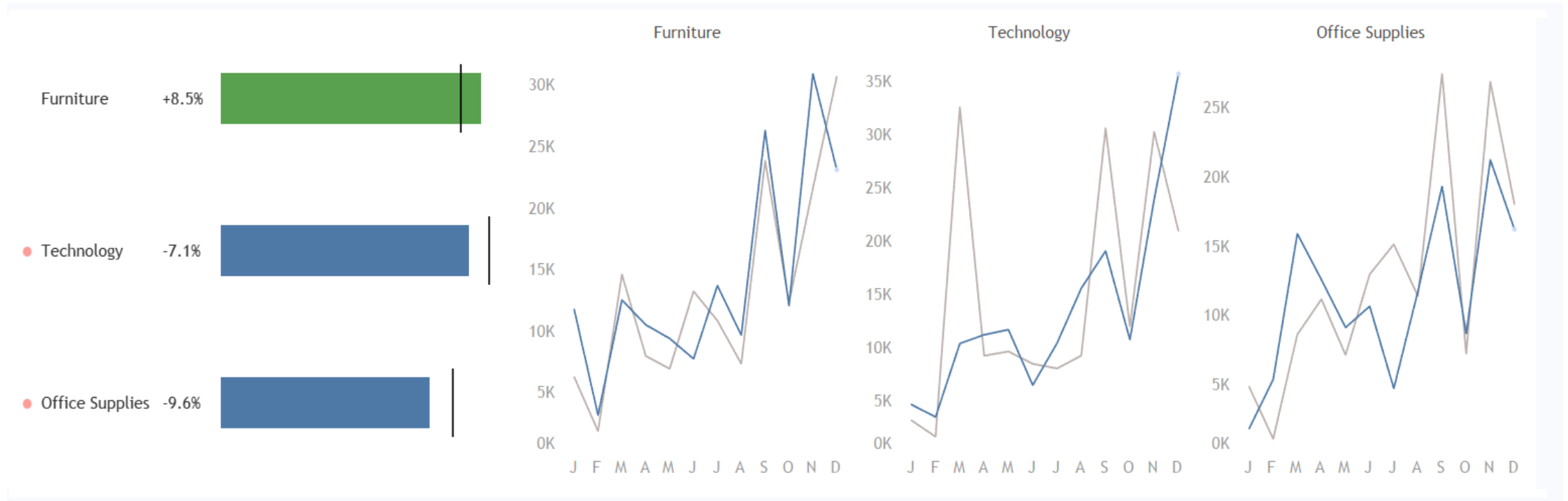


Chartjunk



Remove anything else that does not actually communicate data

Data-ink ratio





Chartjunk

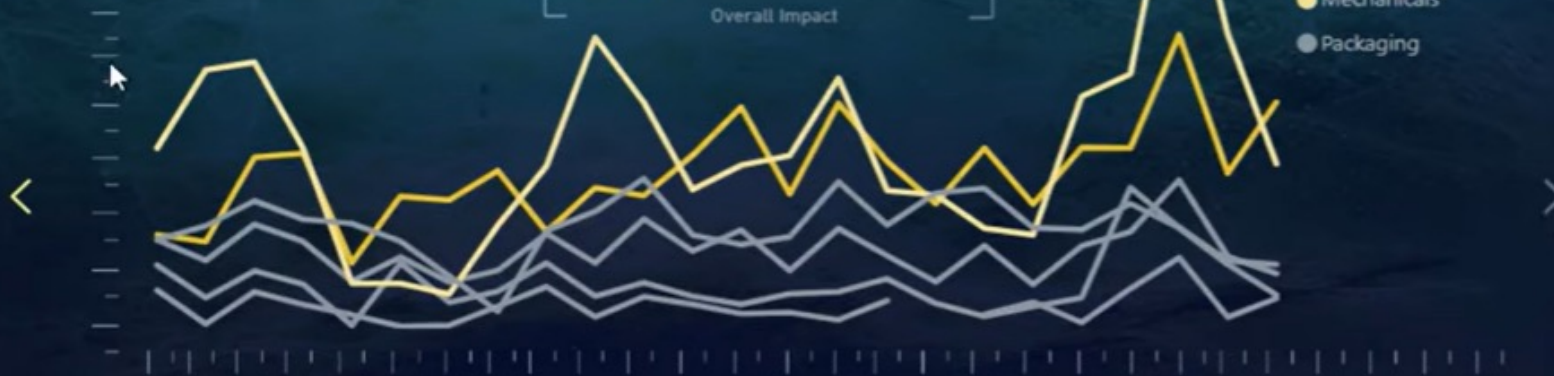


Remove anything else that does not actually communicate data



Data-ink ratio

Total Defects, Quantity
2,599M



318

Of Vendors

22

Of Materials

30

Of Plants

Impact

2018 416M

2019 414M

31.9% of Total Defects

No Impact

438M

587M

39.4% of Total Defects

Rejected

310M

434M

28.6% of Total Defects

Worst 3 Performers

| | | | |
|------------------|----------------|----------------|--|
| Vendors | | | |
| Yombu | Avamm | Meejo | |
| 15.14M | 14.72M | 14.21M | |
| Materials | | | |
| Raw Materials | Corrugate | Film | |
| 770.58M | 624.44M | 200.40M | |
| Plants | | | |
| Hingham | Charles City | Twin Rocks | |
| 100.17M | 99.39M | 96.90M | |
| Category | | | |
| Mechanicals | Logistics | Packaging | |
| 820.84M | 698.67M | 444.48M | |
| Defects | | | |
| Not Certified | Bad Seams | Misc | |
| 151.95M | 146.16M | 127.43M | |

Defects By Years

2018 1164M

2019 1435M

What is data storytelling?



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Narrative



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- Statistical analysis



Narrative

- Language & messaging
- Beginning, middle & end

Narratives



Two types of narratives:

- data visualization narratives
- story narrative



Journey from the current state
to a future action

Beginning - Middle - End



Providing information is the
goal of good data visualization
and storytelling.



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Feedback loops



Audit

Feedback loops

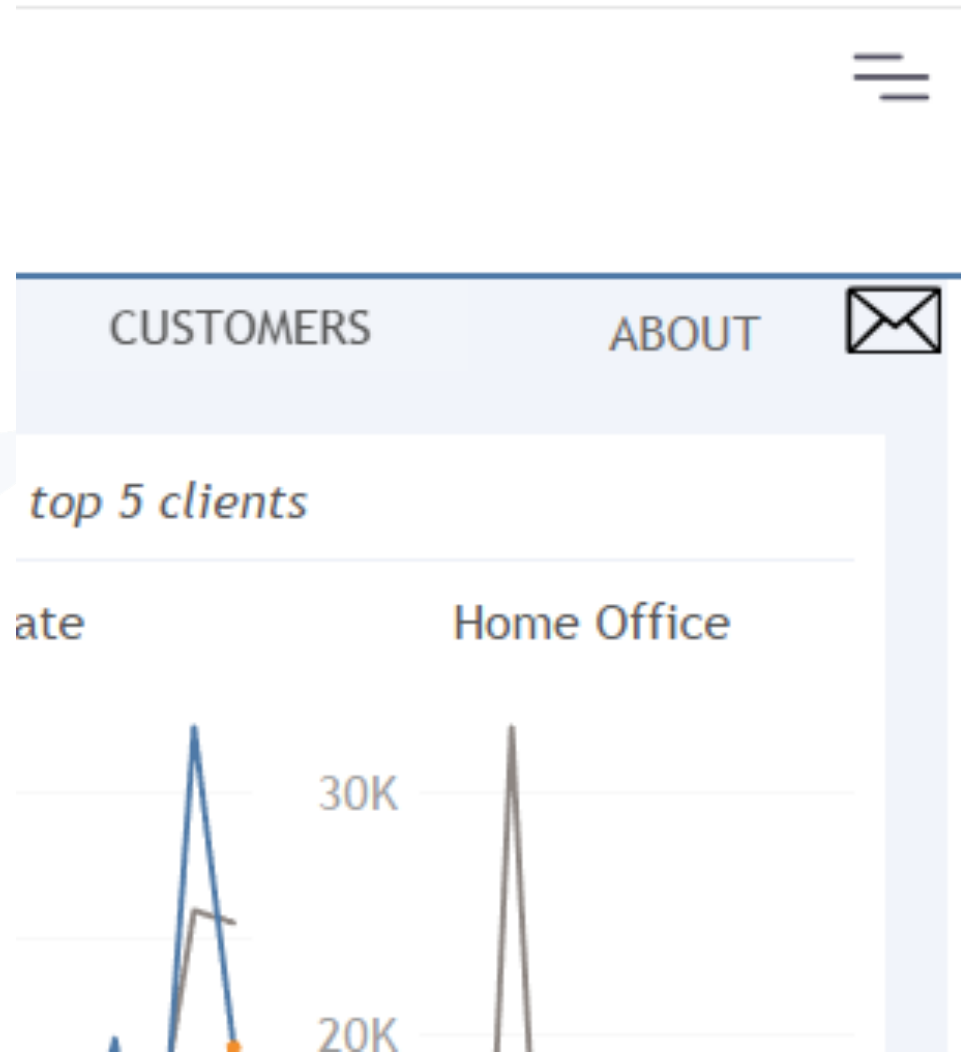


Audit



Include feedback functionality in report

Feedback loops





From Venngage's Data Storytelling in Marketing: Benchmark Report 2021