



Forest Grove
Data-Driven Decision Making

Optimising technology to
unlock insights that drive
better business decisions

Forest Grove Customer Conference 2023

www.forestgt.com.au | info@forestgt.com.au | 1300 559 827



Forest Grove

Data-Driven Decision Making

Optimising technology to
unlock insights that drive
better business decisions

[D1S3.1] Prophix functionality & business value - today & tomorrow

Presented by:

Pako Chan - Program Manager, Prophix

About the session:

Pako's session will showcase some of the recent enhancements deployed with Prophix Cloud and how these further automate and improve your financial processes. He will also give us a window into an exciting Prophix Platform roadmap that will fundamentally change how people work in the office of the CFO. Some of the most interesting short term roadmap features include Predictive Forecasting, Prophix Advisor, improved Audit Logs and a modernisation of the Database Engines.



“*Fundamentally change how people work in the Office of the CFO*”

Alok Ajmera, Chief Executive Officer

Challenges for the Office of the CFO



CFO



Controller



Financial Planning & Analysis

Timeliness of Management and Statutory Financial Reporting

Lengthy Close

Manual Audits

Many Legal Entities

Many Charts of Accounts

Risk of Inaccuracy

Multiple Regulatory Requirements

More Risk

Limited Visibility

Lengthy Manual Processes

Inefficiencies

Lack of Ownership and Control

Limited Data Analysis & Insights

Talent Retention

Low Plan Accuracy

Overworked Teams

Less Productivity

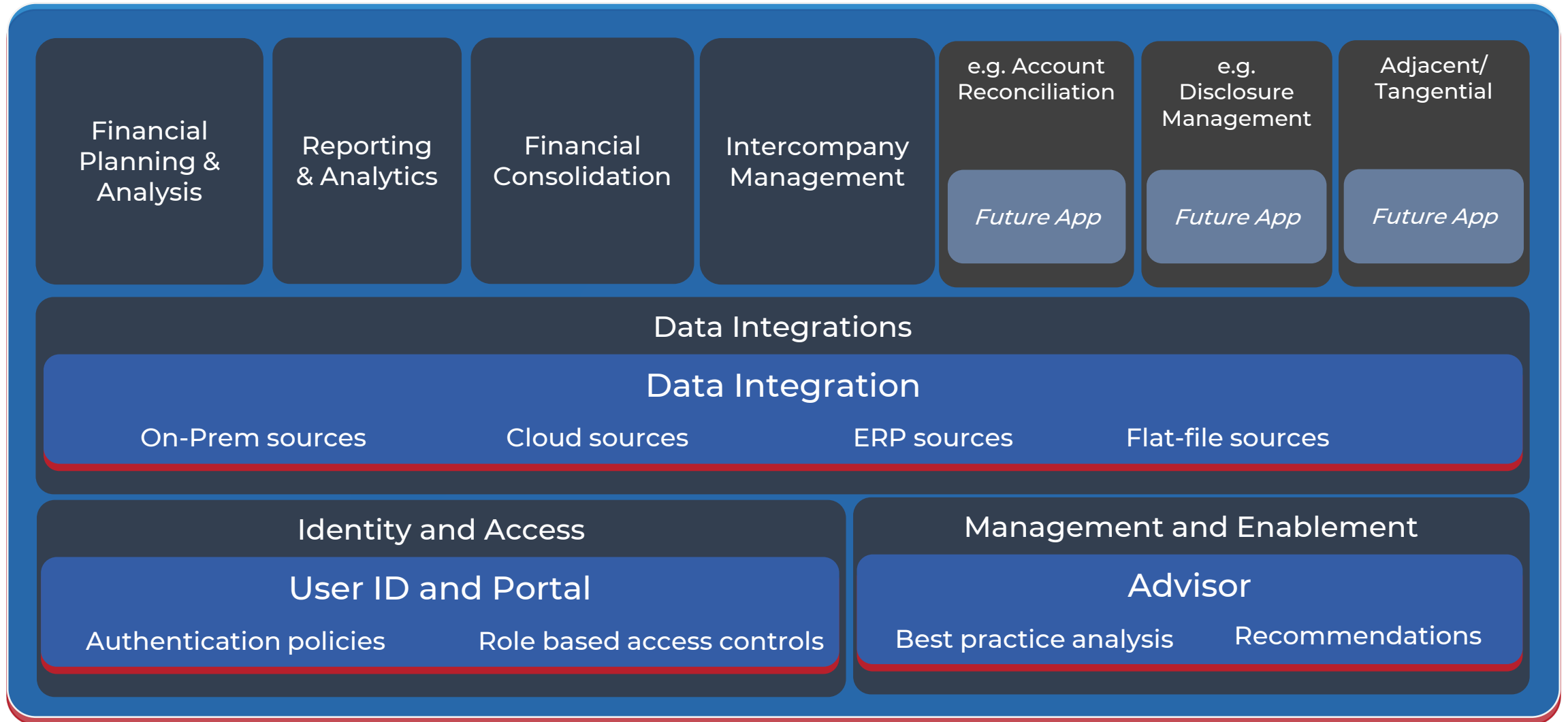
Constant Change

Predictive Assistance

High Variances

Prophix Platform Vision

A complete financial performance platform





Recent Releases

2021 Enhancement Highlights

Delete a former user's 'My Documents' folder	Restart Process Manager Service in Process Manager	Terminate long running SSAS queries	Updates to Contribution Insights	Copying URL enabled columns in Drill Across
Turn on/off Notification sound	Average, Count, Sum added to data view footer in Ad Hoc Analysis	Copy with Headers in Ad Hoc Analysis	Ability to expand 'Pages' left panel in Ad Hoc Analysis	Improved UX in Edit Layout of Ad Hoc Analysis
Cell comment hover reveals first 600 characters	Scale in thousands for any Account. New format for Ad Hoc Analysis	Single member names sets selection added to Proc Calc process	Improved Copy/Paste logic in data views and Templates	New Connectors in Data Integration – Power BI & Acumatica
Turn on/off automating posting when submitting workflow data in DP Schedules	Launch a DP schedule in Design mode in Document Explorer	Export any mapping table to Excel from Mapping Table Editor	Copy Row Notes between Time/Version in InfoFlex	Continuous page numbering in Report Binders
	Report Insights	Active Sessions in System Hub	Session Timeout	

2022 Enhancement Highlights

'Map' chart type in Dashboards

Page Notes in Templates

Functions in Analyzer add-in

Multiple startup Dashboards

Dashboard refresh

Waterfall dashboard chart

Hide 'no access' rows/columns

Convert data view to Functions in Analyzer

Row filtering based on dimensions in Templates

Context sensitive help

Excel functions alt. hierarchy support

Import and Export Line Item Details

In-line display of Line Item Details in Templates

Cloud Maintenance push notifications

Integrations with Digital Adoption Platform (DAP)

Time Perspective and Version pre-built calculation types

Product Roadmap

Roadmap Timeframes

Now

Currently being worked on to be released in this quarter.

Next

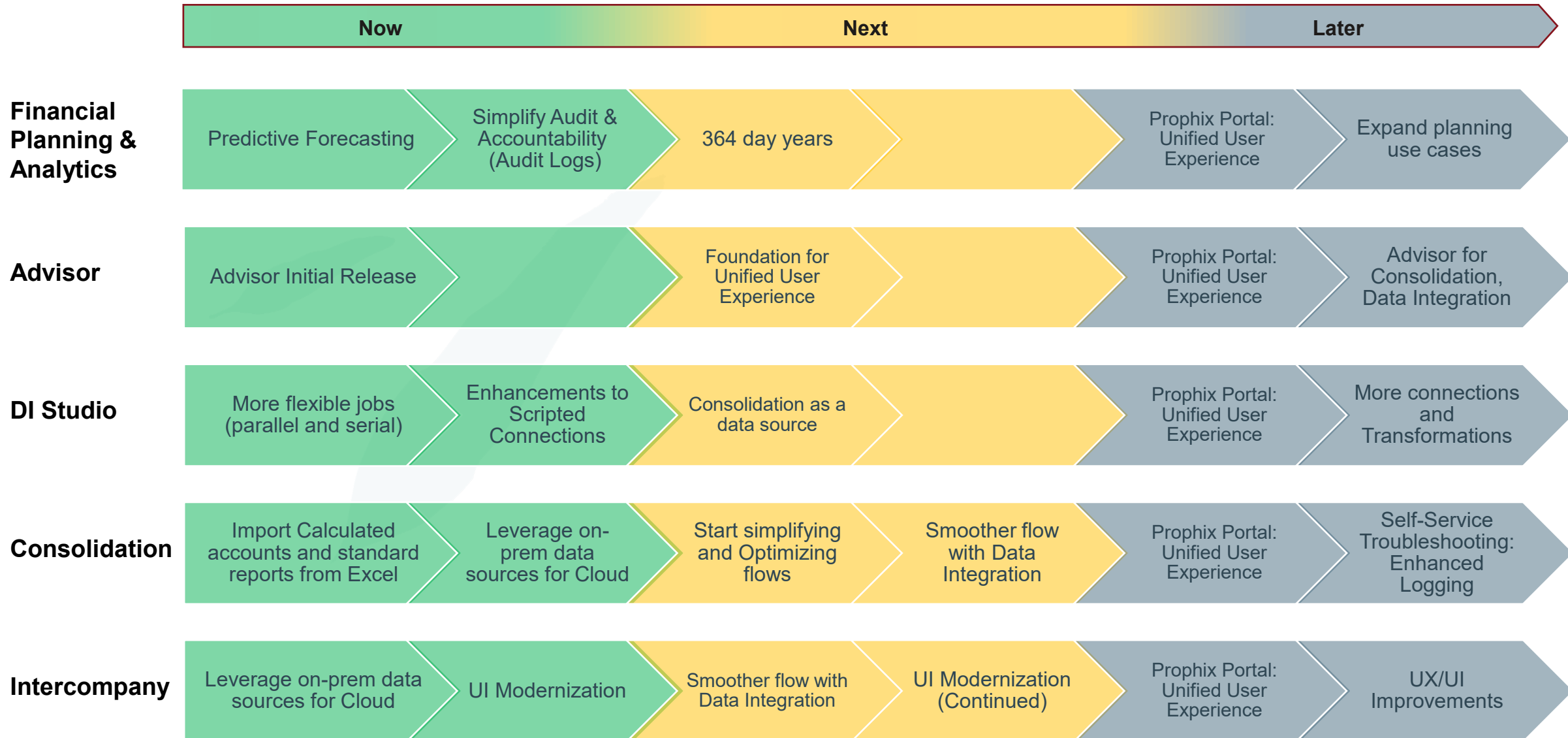
Planned for the next quarter.

Later

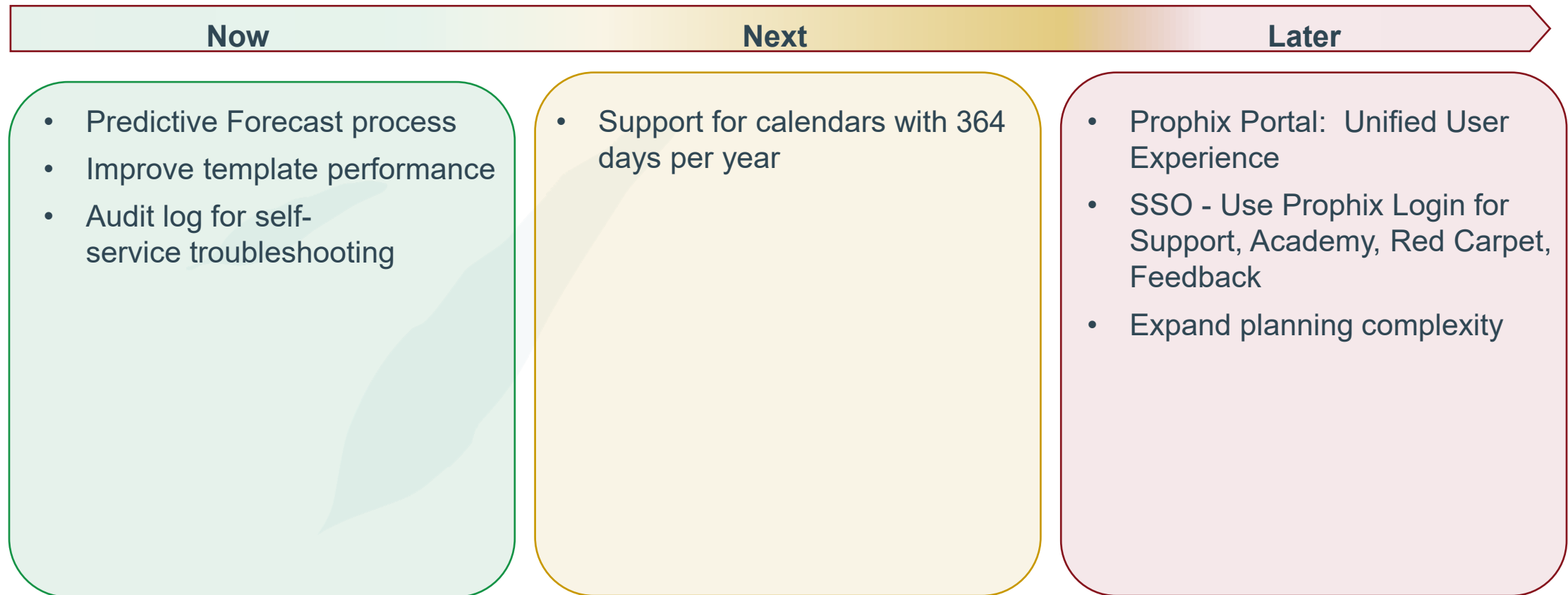
Key items currently identified as priorities beyond the next quarter. Not yet scheduled or committed.

Roadmap content is subject to change.

Key Product Priorities



Financial Planning & Analytics Roadmap



Predictive Forecasting

Predictive Forecast Process

Historical Actuals Data



Algorithmically Generated Forecast



Report Mode

Pages

Delay page change

Version

Actual

Department

General & Admin

Entity

Stark Industries

Reporting Currency

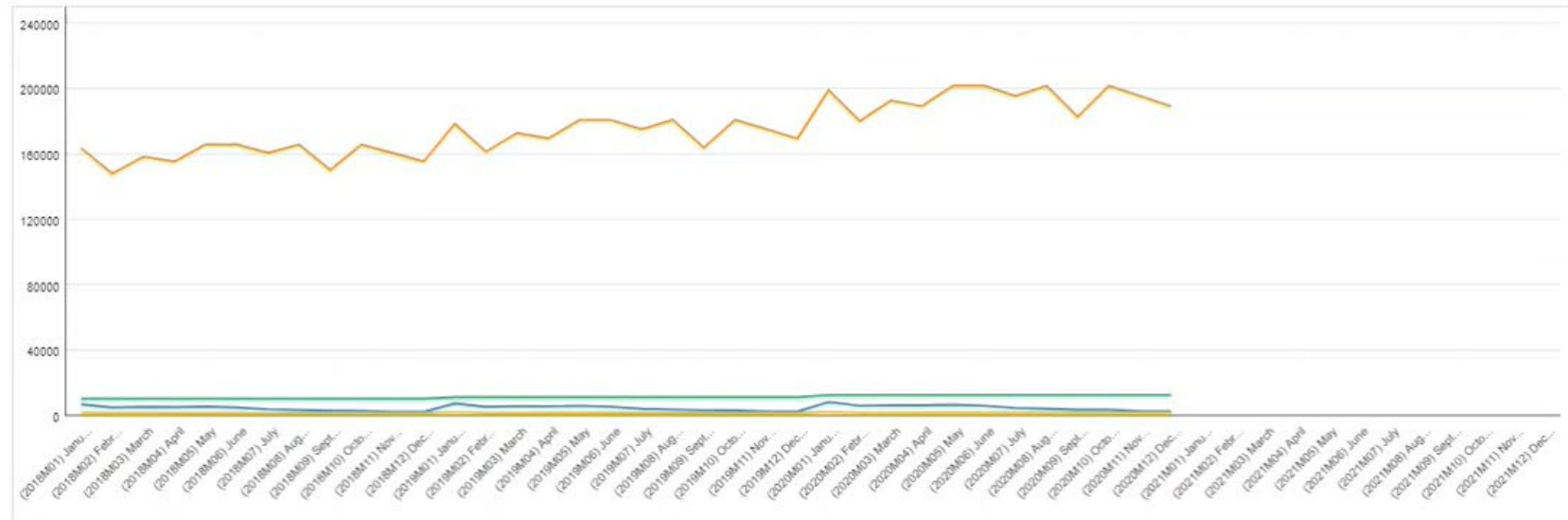
Local Currency

Time Perspective

MTD

View Indicators

📄 🗨️ 🔗



	(2018M01)	(2018M02)	(2018M03)	(2018M04)	(2018M05)	(2018M06)	(2018M07)	(2018M08)	(2018M09)	(2018M10)	(2018M11)	(2018M12)	(2019M01)	(2019M02)	(2019M03)	(2019M04)	(2019M05)	(2019M06)
Employee Salaries	163,558	147,947	158,355	155,345	165,752	165,752	160,548	165,752	150,141	165,752	160,548	155,345	178,401	161,374	172,725	169,442	180,794	180,794
Payroll Taxes	6,710	4,801	5,174	5,041	5,414	4,813	3,700	3,278	2,873	2,817	2,141	2,095	7,319	5,237	5,643	5,499	5,905	5,250
Benefits	10,224	10,224	10,224	10,224	10,224	10,224	10,224	10,224	10,224	10,224	10,224	10,224	11,152	11,152	11,152	11,152	11,152	11,152
Bonuses	38,641												42,148					
Retirement Match	1,823	1,316	1,316	1,382	1,382	1,382	1,382	1,382	1,382	1,382	1,382	1,382	1,989	1,436	1,436	1,507	1,507	1,507



Process Group

Root process

- Predictive Forecast
- Update Cube
- Remove Data

General Source/Target Members Forecast Properties

Source Data

Account (600) OpEx before Allocations.LeafDescendants

Version (ACT) Actual

Department (100) General & Admin

Entity (10) Stark Industries

Reporting Currency (NATIVE) Local Currency

Start Period: (2018M01) January

End Period: (2020M12) December

Target Members

Version (BUD02) Scenario A

Process Group

- Root process
 - Predictive Forecast
 - Update Cube
 - Remove Data

General | Source/Target Members | Forecast Properties

Forecast Model:

Best fit

Forecast Start Date:

(2021M01) January

Forecast Duration:

12

Best fit

- Best fit
- ARIMA
- Holt-Winter's

Pages

Delay page change

Version

Scenario A

Department

General & Admin

Entity

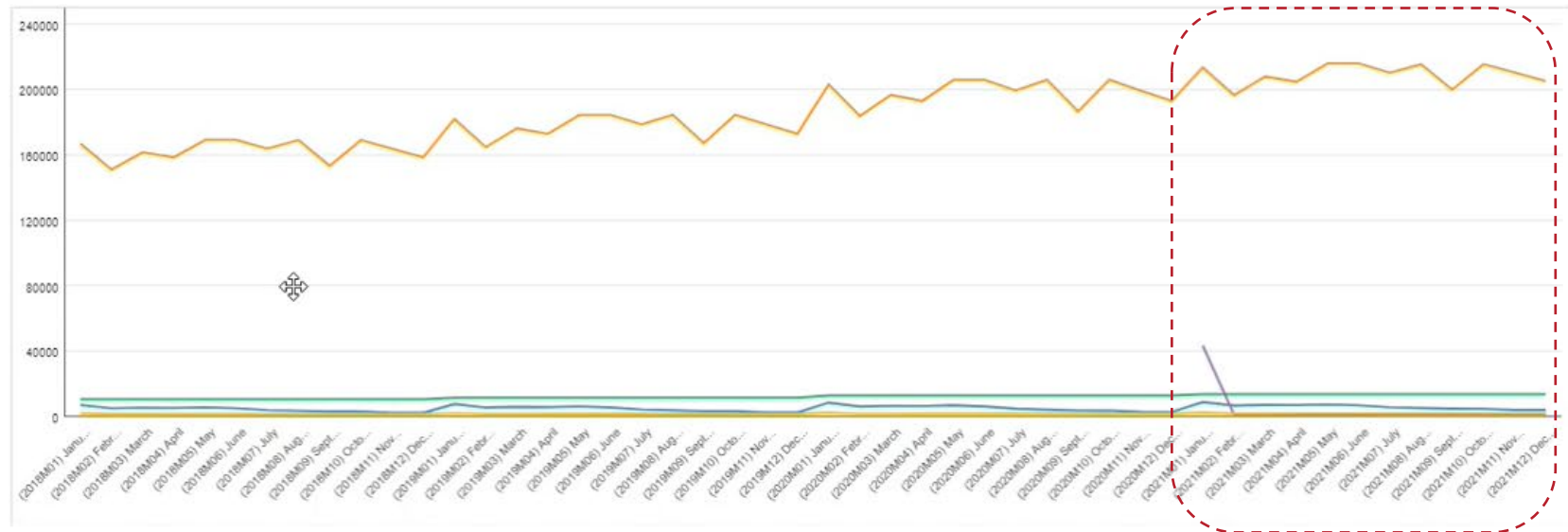
Stark Industries

Reporting Currency

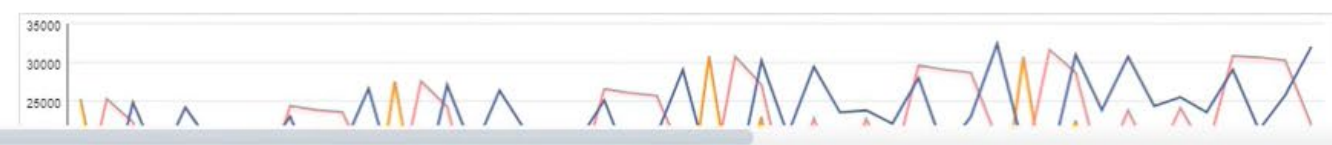
Local Currency

Time Perspective

MTD



	(2018M01)	(2018M02)	(2018M03)	(2018M04)	(2018M05)	(2018M06)	(2018M07)	(2018M08)	(2018M09)	(2018M10)	(2018M11)	(2018M12)	(2019M01)	(2019M02)	(2019M03)	(2019M04)	(2019M05)	(2019M06)
Employee Salaries	166,896	150,967	161,586	158,515	169,135	169,135	163,825	169,135	153,205	169,135	163,825	158,515	182,042	164,667	176,250	172,900	184,484	184,484
Payroll Taxes	6,847	4,899	5,279	5,144	5,524	4,911	3,775	3,345	2,931	2,875	2,185	2,138	7,469	5,344	5,759	5,611	6,026	5,357
Benefits	10,432	10,432	10,432	10,432	10,432	10,432	10,432	10,432	10,432	10,432	10,432	10,432	11,379	11,379	11,379	11,379	11,379	11,379
Bonuses	39,430												43,008					
Retirement Match	1,861	1,343	1,343	1,410	1,410	1,410	1,410	1,410	1,410	1,410	1,410	1,410	2,029	1,465	1,465	1,538	1,538	1,538

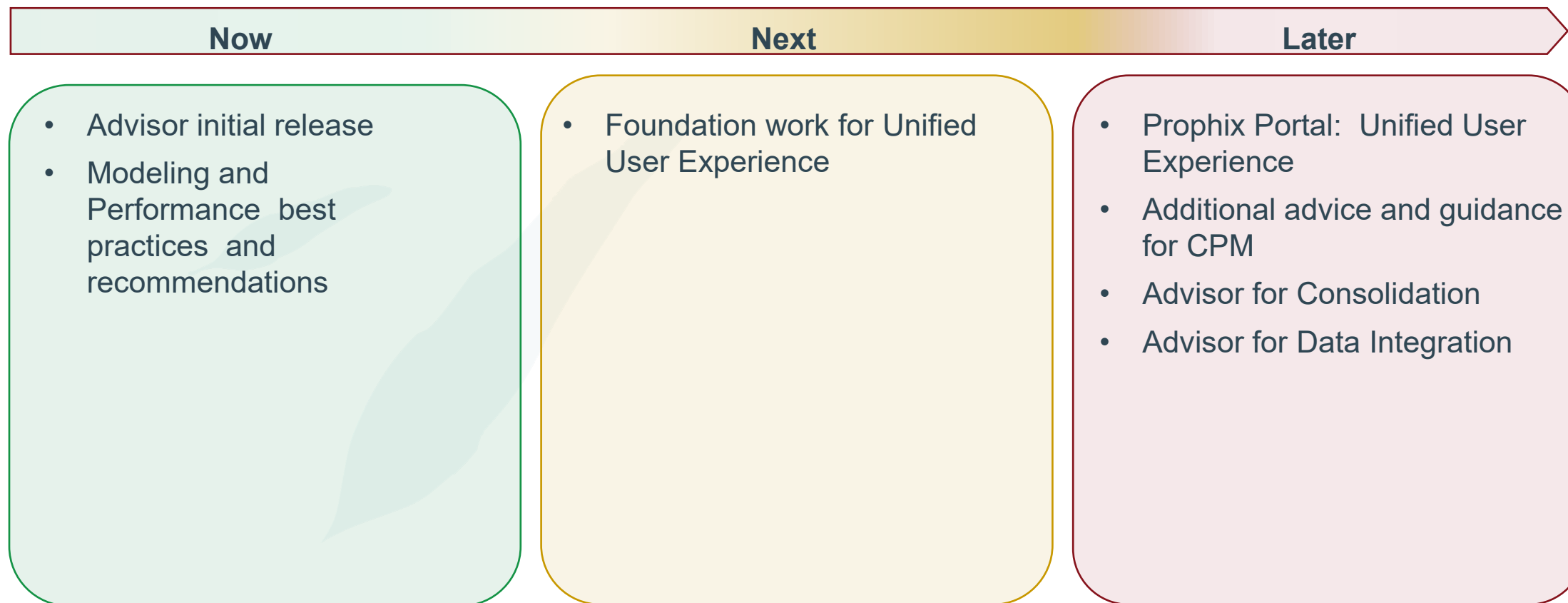


Simplify Audit & Accountability with Audit Log

The screenshot displays the Prophix Audit Log interface. The browser address bar shows the URL <https://www.prophix.com/AuditLog/>. The interface includes a navigation menu with 'Dashboard' and 'System Hub' tabs, and a 'System Settings' link. The main content area is titled 'Auditing' and features a 'Reset Filters' button and pagination controls showing '1 | 10' records. A sidebar on the left contains 'Login Events' (with sub-items 'Summary' and 'Details'), 'Object History', and 'System Usage'. The 'Audit Log' sub-item is highlighted. The main table lists login events with columns for Resource, Event, User, Date, and Message.

Resource	Event	User	Date	Message
N/A	Successful Login	Brandon Hendricks	July 01, 2022 15:08:25	User PROPHIX\bhendricks successfully logged in.
N/A	Successful Login	Brandon Hendricks	July 01, 2022 08:54:53	User PROPHIX\bhendricks successfully logged in.
N/A	Successful Login	Brandon Hendricks	July 01, 2022 08:54:07	User PROPHIX\bhendricks successfully logged in.
N/A	Successful Login	Brandon Hendricks	July 01, 2022 07:08:25	User PROPHIX\bhendricks successfully logged in.
N/A	Successful Login	Da Eun Kim	July 01, 2022 12:54:53	User PROPHIX\dekim successfully logged in.
N/A	Successful Login	Da Eun Kim	July 01, 2022 03:54:07	User PROPHIX\dekim successfully logged in.
N/A	Successful Login	Da Eun Kim	July 01, 2022 04:08:25	User PROPHIX\dekim successfully logged in.
N/A	Successful Login	Da Eun Kim	July 01, 2022 09:54:53	User PROPHIX\dekim successfully logged in.
N/A	Successful Login	Helder Martins	July 01, 2022 11:54:07	User PROPHIX\hmartins successfully logged in.
N/A	Successful Login	Helder Martins	July 01, 2022 18:08:25	User PROPHIX\hmartins successfully logged in.
N/A	Successful Login	Helder Martins	July 01, 2022 19:54:53	User PROPHIX\hmartins successfully logged in.
N/A	Successful Login	Helder Martins	July 01, 2022 08:34:02	User PROPHIX\hmartins successfully logged in.
N/A	Successful Login	Mira Leona Rich	July 01, 2022 01:38:58	User PROPHIX\mrch successfully logged in.
N/A	Successful Login	Mira Leona Rich	July 01, 2022 09:28:28	User PROPHIX\mrch successfully logged in.
N/A	Successful Login	Mira Leona Rich	July 01, 2022 12:42:15	User PROPHIX\mrch successfully logged in.
N/A	Successful Login	Mira Leona Rich	July 01, 2022 16:11:49	User PROPHIX\mrch successfully logged in.

Advisor Roadmap



Dashboard

Recommendations

Modelling

Performance

Settings

Information

Modelling

20 HIGH	29 MEDIUM	44 LOW
------------	--------------	-----------

93 Recommendations

Performance

4 HIGH	4 MEDIUM	4 LOW
-----------	-------------	----------

12 Recommendations

Run to check for latest optimizations [Start](#)

[View past checks](#) ▾

Dashboard

Recommendations

Modelling

Performance

Settings

Information

[Hide past checks](#) ^

Check Date	Modelling				Performance			
October 2, 2022	20	29	44	(93)	4	4	4	(12)
September 30, 2022	20	29	59	(108)	4	4	4	(12)
September 28, 2022	24	40	57	(121)	4	4	4	(12)
September 27, 2022	24	24	42	(90)	14	19	20	(53)
September 26, 2022	19	22	45	(86)	9	19	20	(48)
September 23, 2022	19	10	33	(62)	9	19	20	(48)

Recommendations: ▬ High ▬ Medium ▬ Low

Last Checks: | 25 | 50 | 100 |

Prophix | Prophix | Advisor | Recommendations | 2758-adv.prophix-devops.com/#/recommendations/bc3ad7ee-4639-4a37-a65a-72439b900c33/Modelling | 10/27/22 1:27:11 PM (UTC)

Prophix Advisor Dismiss

Dashboard

Recommendations

Modelling

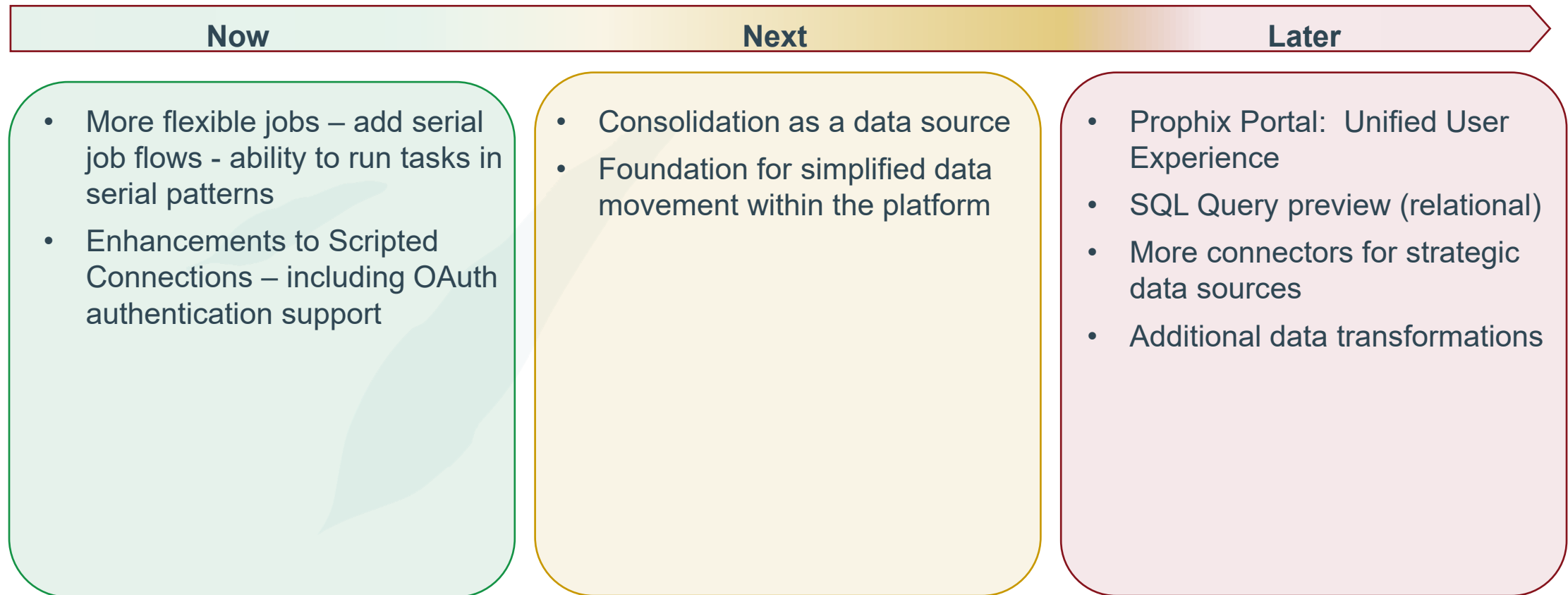
Performance

Settings

Information

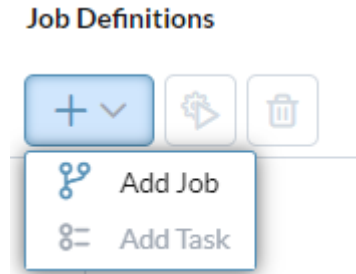
<input type="checkbox"/>	Potential Impact	Function	Description	Suggested Action	Links
<input type="checkbox"/>	High	Model Manager <i>(Gigantic Cube)</i>	Number of Dimensions in the Cube: 20	To remove any excess dimensions, consider 1) Are all of your dimensions required for reporting within Prophix? 2) Can any natural relationships be established to combine existing dimensions? Example: if one product only belongs to a single product group, then consider building a single product dimension for both those levels.	Help
<input type="checkbox"/>	High	Model Manager <i>(Finance Model - Advisor Testing- Account)</i>	Number of Accounts that contain leaf level formula definition in any ruleset: 4	Convert these leaf level formulas for the needed accounts to procedural calculations or template formulas.	Help
<input type="checkbox"/>	High	Model Manager <i>(Finance Model - Advisor Testing- Version)</i>	Number of Versions using Carry Forward From: 31	Create a carryforward version by combining actuals and plan/forecast data using Infoflexes instead of the carry forward.	Help
<input type="checkbox"/>	Medium	Model Manager <i>(Level Based Testing-Level Based Dimension)</i>	Number of Members: 7042	Consider: 1) Identifying any members that maybe inactive and are candidates for deletion 2) Review if level of granularity is needed for reporting. Ask yourself if detail can be shifted to a drill across and be summarized at higher levels for reporting and adhoc analysis 3) If you need assistance please submit a ticket and provide the information associated with inquiry.	Help
<input type="checkbox"/>	Medium	Model Manager <i>(Finance Model - Advisor Testing- Time Perspective)</i>	Number of Members: 12	Review logic within your calculated time perspectives, and determine if they can be deleted or accomplished within the version dimension. Refer to the help article for more details.	Help
<input type="checkbox"/>	Medium	Model Manager <i>(Finance Model - Advisor Testing- Version)</i>	Number of Rulesets in use: 5	Review Rulesets to see if underlying reasoning and logic are still needed.	Help

Data Integration Roadmap

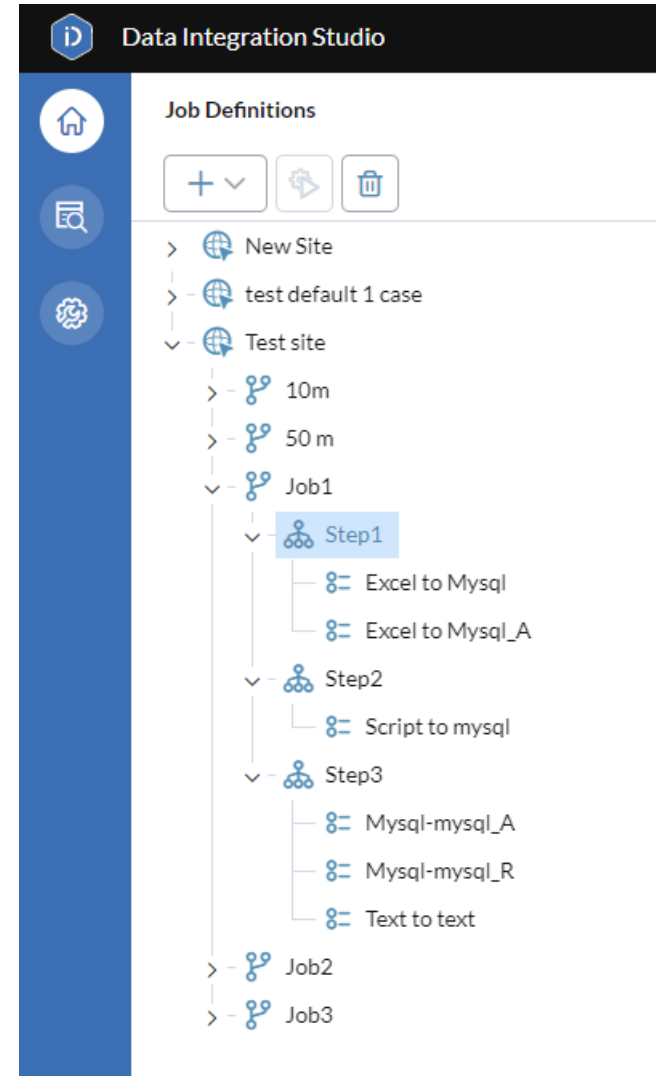
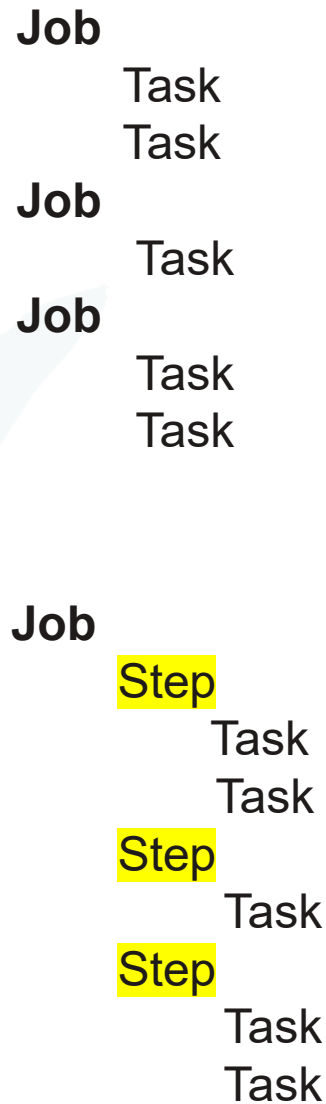
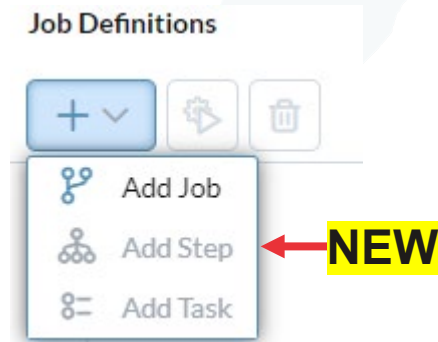


Running Tasks in Serial within a Single Job

BEFORE:

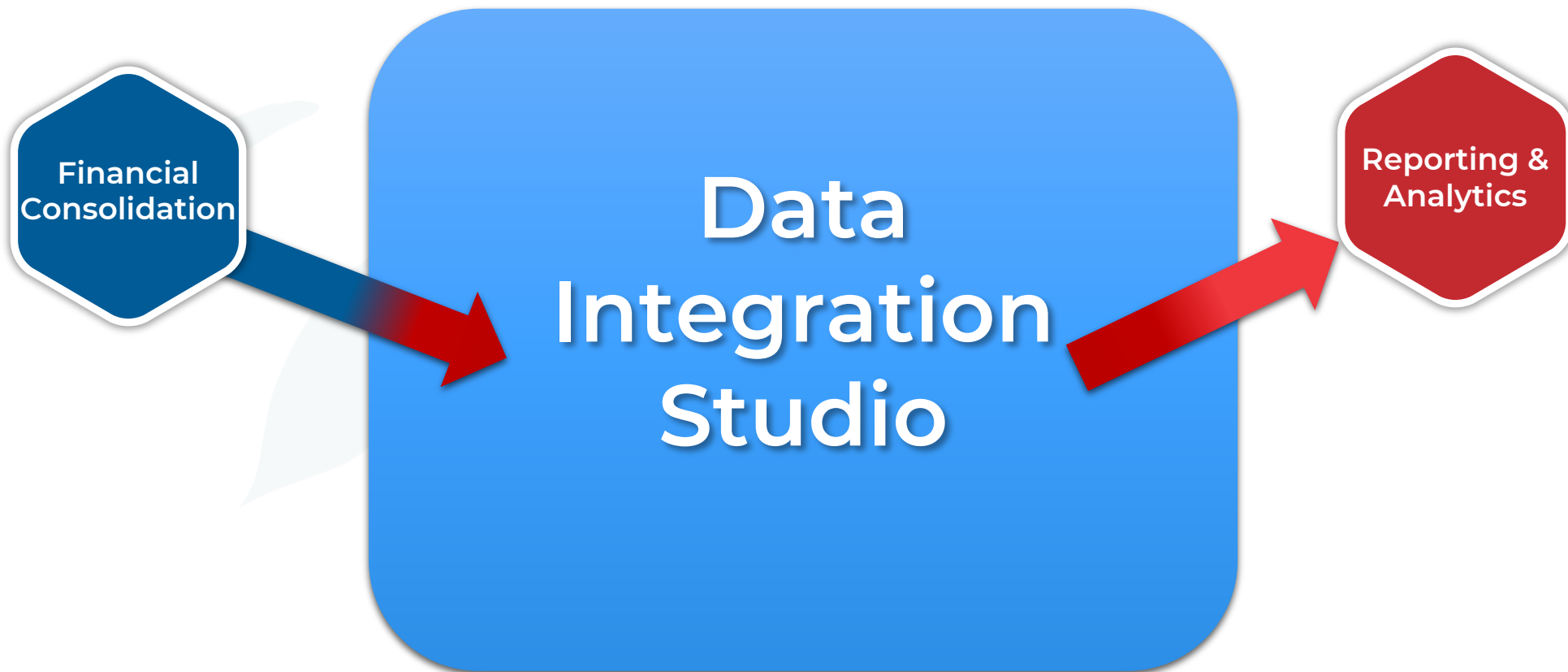


AFTER:



Data Integration within the Prophix Platform

- Foundation for simplified data movement within the platform
- Moving Financial Consolidation data across to Financial Planning and Analytics is our first goal



What's Next?

Modernizing the Database Engines



Improved user experience through common access portal and other shared capabilities



Satisfy more demanding performance requirements (larger and faster models)



Faster time for updates and new features



Deliver next generation differentiated capabilities

Solving More Jobs for the Office of the CFO

Account reconciliation

Intercompany reconciliation

Closing of individual books

Consolidation /
Internal Management Reporting

Financial Statements Disclosure

**Now,
Imagine...**



Concept



Sign-In Using

Sign in with Azure AD SSO

Sign in with a different account



OR

User ID

Password



Remember me



[Privacy Policy](#)

© 2005 - 2023 Prophix Software Inc. All Rights Reserved.

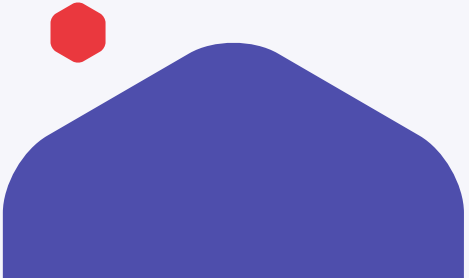
SOME AWESOME LOCATION, MARCH XX, XXXX

Build financial performance success now with Prophix

Join us at eh Prophix user conference to discover innovation and learning. Register today and save \$\$\$ on your conference pass.

REGISTER NOW

[LEARN MORE >](#)



Concept



My Alerts & Notifications

- [Red bar]
- [Yellow bar]
- [Yellow bar]
- [Black bar]

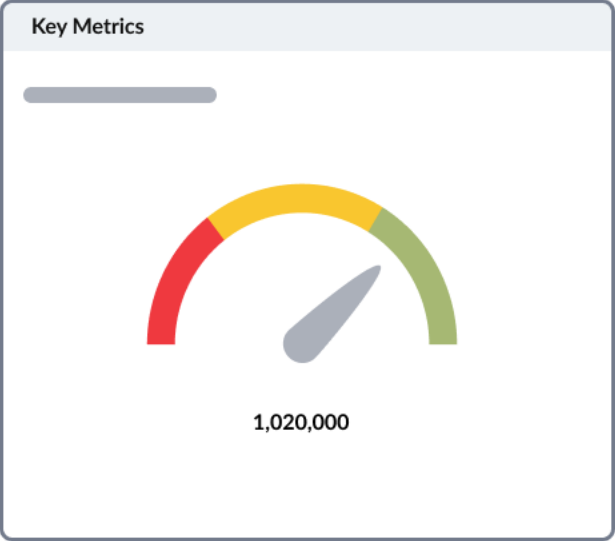
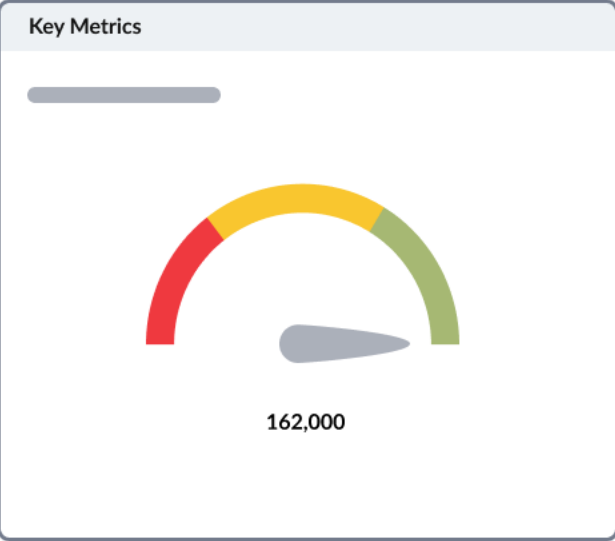
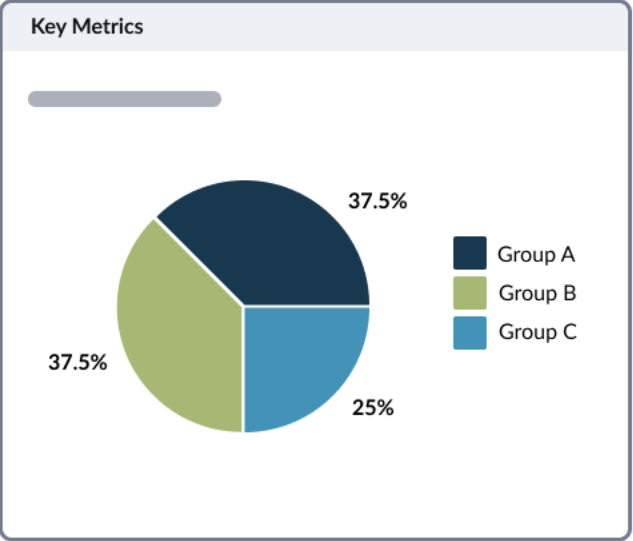
My Favourite Applications

[All applications](#)

<p>Financial Planning & Analysis</p> <p>Application Instance 1</p> <p>Launch</p>	<p>Financial Consolidation</p> <p>Application Instance 2</p> <p>Launch</p>	<p>Intercompany Management</p> <p>Application Instance 2</p> <p>Launch</p>	<p>Data Integration</p> <p>Launch</p>	<p>Advisor</p> <p>Launch</p>	<p>Anomaly Detection</p> <p>Launch</p>
--	--	--	---------------------------------------	------------------------------	--

My Tasks

- [Black bar]
- [Blue bar]
- [Black bar]
- [Orange bar]
- [Black bar]
- [Green bar]
- [Black bar]



Concept

My Home

My Alerts & Notifications

- [Progress bar]
- [Progress bar]
- [Progress bar]
- [Progress bar]

My Tasks

- [Progress bar]
- [Progress bar]
- [Progress bar]
- [Progress bar]
- [Progress bar]

My Favourite Applications

[All Applications](#)

Financial Planning & Analysis

Financial Consolidation

Intercompany Management

Data Integration

Advisor

Anomaly Detection



Application Instance

Launch



Launch



Launch



Launch

Guide



Hello Geoff, what would you like to do today?

Review & Update Budget

Explore Ad Hoc Report

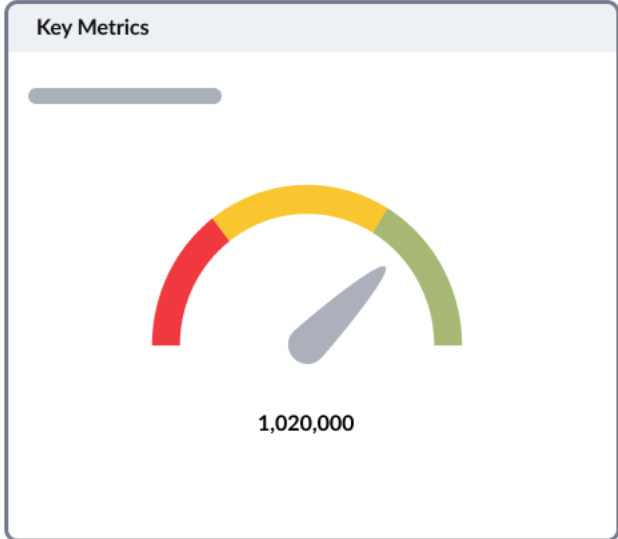
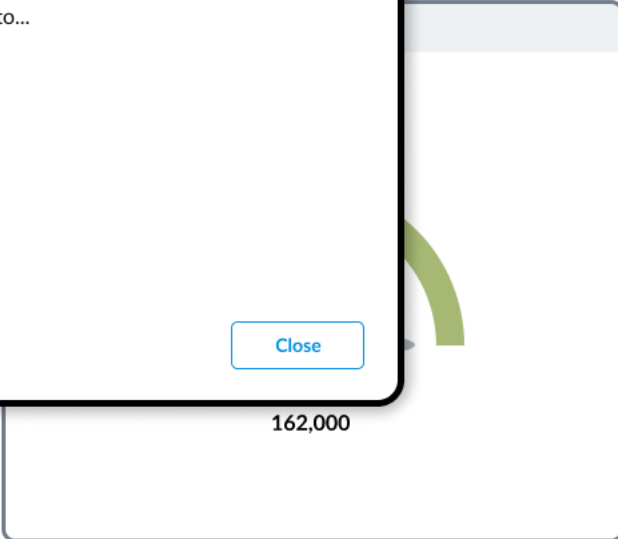
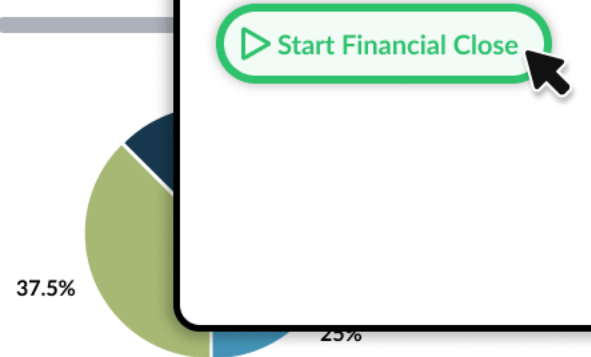
Forecast

Your fiscal period just ended, do you want to...

Start Financial Close

Close

Key Metrics



Concept

My Home

My Alerts & Notifications

- [Red progress bar]
- [Yellow progress bar]
- [Yellow progress bar]
- [Black progress bar]

My Tasks

- [Black progress bar]
- [Blue progress bar]
- [Black progress bar]
- [Orange progress bar]
- [Green progress bar]
- [Black progress bar]

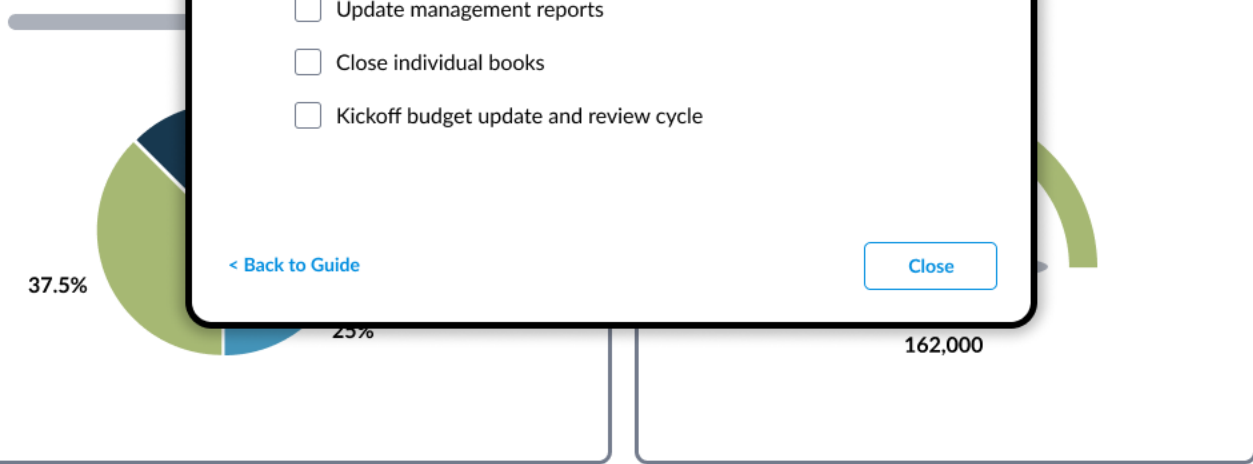
My Favourite Applications

Financial Planning & Analysis Financial Consolidation Intercompany Management Data Integration Advisor Anomaly Detection

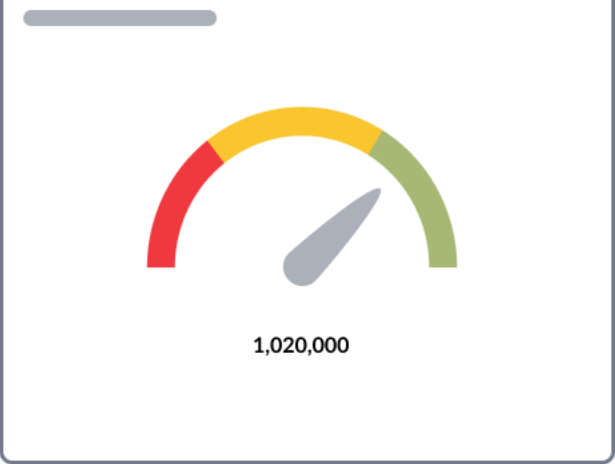
FP&A **DI** **Av** **AD**

Application Instance [Launch] [Launch] [Launch] [Launch]

Key Metrics



Key Metrics



Financial Close Checklist:

- Record revenue and incoming cash
- Update Payables
- Review Balances
- Reconcile accounts
- Manage fixed assets
- Intercompany reconciliation
- Consolidate financials
- Update management reports
- Close individual books
- Kickoff budget update and review cycle

[< Back to Guide](#) [Close](#)

Concept

▶ Start GL reconciliation

OR

Load your back account transactions:



Choose a file or drag it here

OR



Pull transactions from
My Primary Account



Expand Guide ↗

Concept

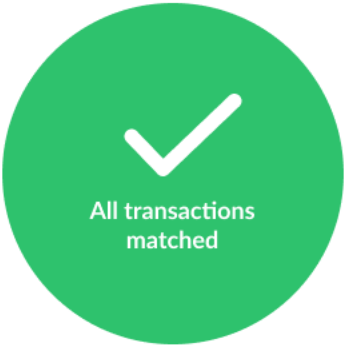


Retrieving recent GL transactions...
Grabbing Bank transactions...
Comparing transactions...
Auto-matching transactions...

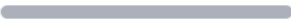


































Expand Guide [↗](#)

Concept



Review and Post
Adjustments

Unmatched Transactions	
<input type="checkbox"/>	
<input type="checkbox"/>	
<input type="checkbox"/>	
<input type="checkbox"/>	
<input type="checkbox"/>	
<input type="checkbox"/>	
<input type="checkbox"/>	
<input type="checkbox"/>	
<input type="checkbox"/>	
<input type="checkbox"/>	
<input type="checkbox"/>	
<input type="checkbox"/>	
<input type="checkbox"/>	
<input type="checkbox"/>	
<input type="checkbox"/>	
<input type="checkbox"/>	
<input type="checkbox"/>	
<input type="checkbox"/>	
<input type="checkbox"/>	
<input type="checkbox"/>	
<input type="checkbox"/>	
<input type="checkbox"/>	
<input type="checkbox"/>	
<input type="checkbox"/>	
<input type="checkbox"/>	
<input type="checkbox"/>	
<input type="checkbox"/>	
<input type="checkbox"/>	
<input type="checkbox"/>	
<input type="checkbox"/>	
<input type="checkbox"/>	
<input type="checkbox"/>	

Expand Guide 

Concept

My Home

My Alerts & Notifications

- [Red progress bar]
- [Yellow progress bar]
- [Yellow progress bar]
- [Black progress bar]

My Tasks

- [Black progress bar]
- [Blue progress bar]
- [Black progress bar]
- [Orange progress bar]
- [Green progress bar]
- [Black progress bar]

My Favourite Applications

Financial Planning & Analysis Financial Consolidation Intercompany Management Data Integration Advisor Anomaly Detection

FP&A **DI** **Av** **AD**

Application Instance

Launch [↗] Launch [↗] Launch [↗] Launch [↗]

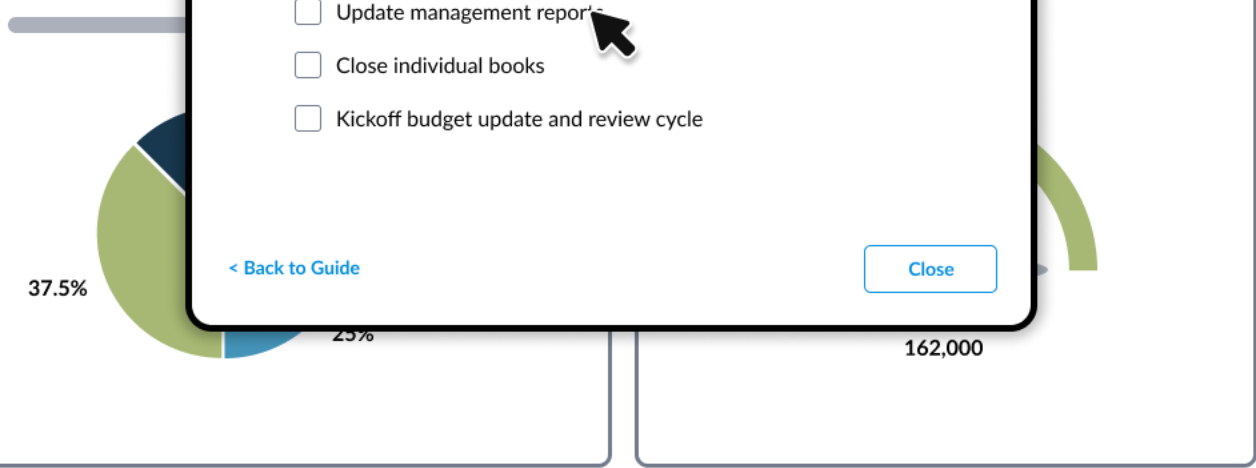
[All Applications](#)

Financial Close Checklist:

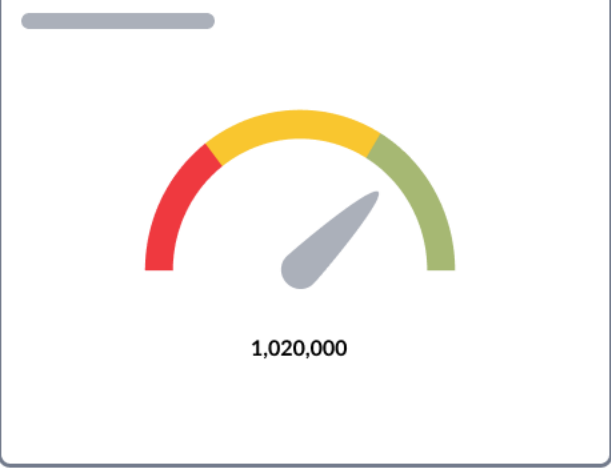
- Record revenue and incoming cash
- Update Payables
- Review Balances
- Reconcile accounts
- Manage fixed assets
- Intercompany reconciliation
- Consolidate financials
- Update management reports
- Close individual books
- Kickoff budget update and review cycle

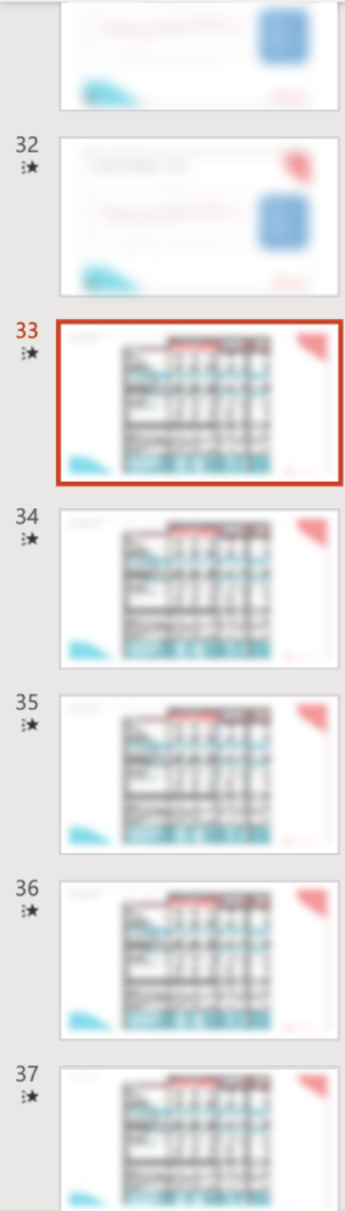
[← Back to Guide](#) [Close](#)

Key Metrics



Key Metrics





Consolidated P&L - YTD

At Actual FX

	Q1	Q2	Q3	Q4	YTD
Revenue	100	100	100	100	400
Cost of Sales	(40)	(40)	(40)	(40)	(160)
Gross Profit	60	60	60	60	240
Operating Expenses	(20)	(20)	(20)	(20)	(80)
Operating Income	40	40	40	40	160
Other Income	0	0	0	0	0
Income Before Tax	40	40	40	40	160
Income Tax	(10)	(10)	(10)	(10)	(40)
Net Income	30	30	30	30	120

Click to add notes

Disclosure English (US)

Logged in as: [User Name]
Project: Monthly Board

Start Marking Linking

January - Monthly Board Deck (2023/01/01 - 2023/01/31)

- Exec Summary
- KPI'S
- Consolidated ACV
- OPEX
- Cash Flows
- Section 11
- Section 13
- Consolidated P&Ls
- Section 4
- Consolidated COS
- Income Statement
- Headcount
- Section 12
- Section 14

December - Monthly Board Deck (2022/12/01 - 2022/12/31)

Open Project Sign Out

Concept

My Home

My Alerts & Notifications

- [Red progress bar]
- [Yellow progress bar]
- [Yellow progress bar]
- [User progress bar]

My Tasks

- [Task progress bar]
- [Task progress bar]
- [Task progress bar]
- [Task progress bar]
- [Task progress bar]

My Favourite Applications

Financial Planning & Analysis Financial Consolidation Intercompany Management Data Integration Advisor Anomaly Detection

FP&A **DI** **Av** **AD**

Application Instance

Launch [↗] Launch [↗] Launch [↗] Launch [↗]

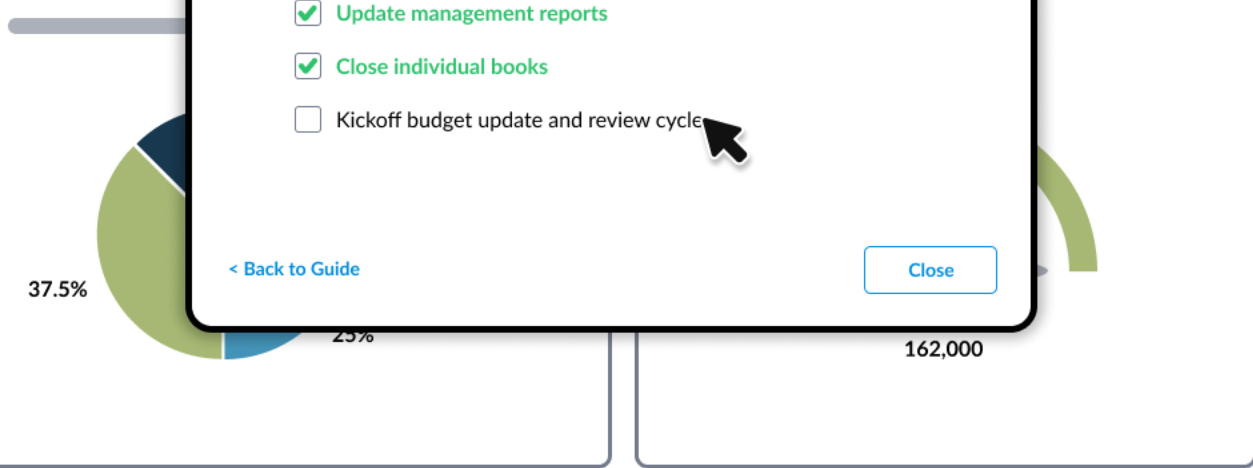
[All Applications](#)

Financial Close Checklist:

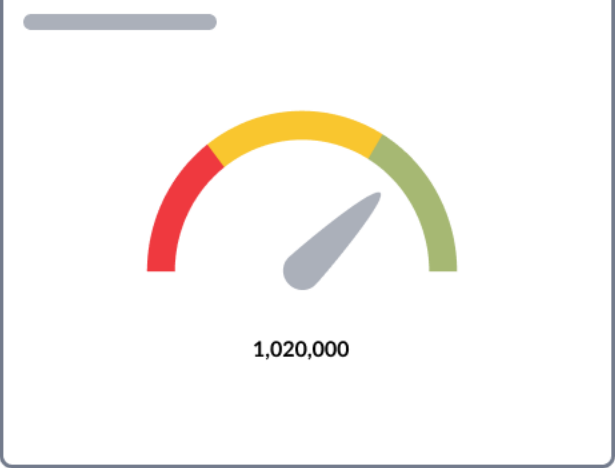
- Record revenue and incoming cash
- Update Payables
- Review Balances
- Reconcile accounts
- Manage fixed assets
- Intercompany reconciliation
- Consolidate financials
- Update management reports
- Close individual books
- Kickoff budget update and review cycle

< Back to Guide Close

Key Metrics



Key Metrics



Concept



Opening current budget...
Running predictive forecast based on actuals to-date...
Comparing current budget with forecast...



[Expand Guide](#) ↗

Concept

My Alerts & Notifications

- [Red progress bar]
- [Yellow progress bar]
- [Yellow progress bar]
- [User progress bar]

My Tasks

- [Task progress bar]
- [Task progress bar]
- [Task progress bar]
- [Task progress bar]
- [Task progress bar]

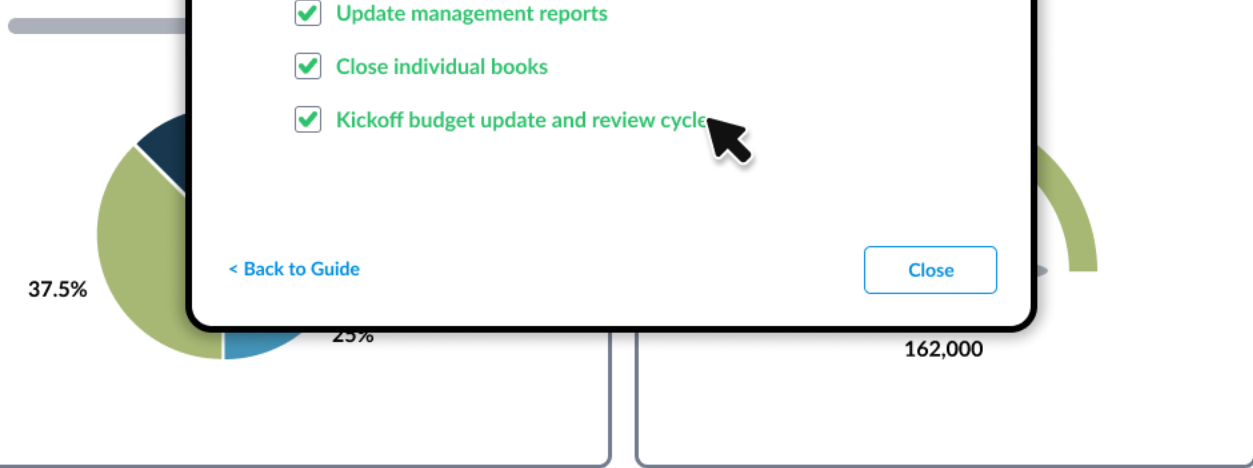
My Favourite Applications

Financial Planning & Analysis Financial Consolidation Intercompany Management Data Integration Advisor Anomaly Detection

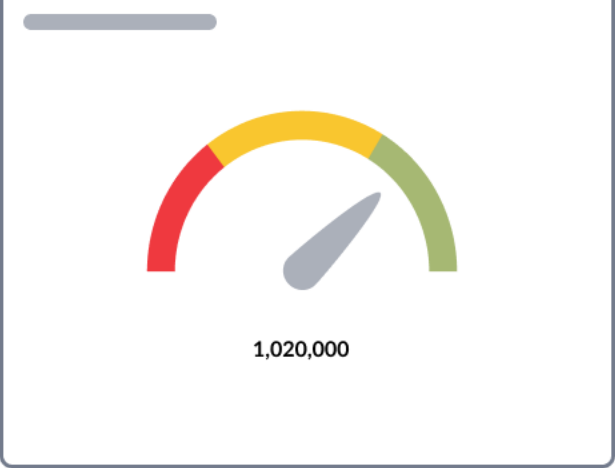
FP&A **DI** **Av** **AD**

Application Instance [Launch] [Launch] [Launch] [Launch]

Key Metrics



Key Metrics



Financial Close Checklist:

- Record revenue and incoming cash
- Update Payables
- Review Balances
- Reconcile accounts
- Manage fixed assets
- Intercompany reconciliation
- Consolidate financials
- Update management reports
- Close individual books
- Kickoff budget update and review cycle

< Back to Guide Close

What did we cover?

- Prophix has an amazing foundation and continues to improve its applications to deliver increasing value to our customers
- Expanding our suite of applications to solve different jobs in Finance
- Seamless and transparent integration across all the applications on the platform
- A platform that will allow us to deliver on our vision



“
*Fundamentally change how
people work in the Office of the
CFO*”

Alok Ajmera, Chief Executive Officer